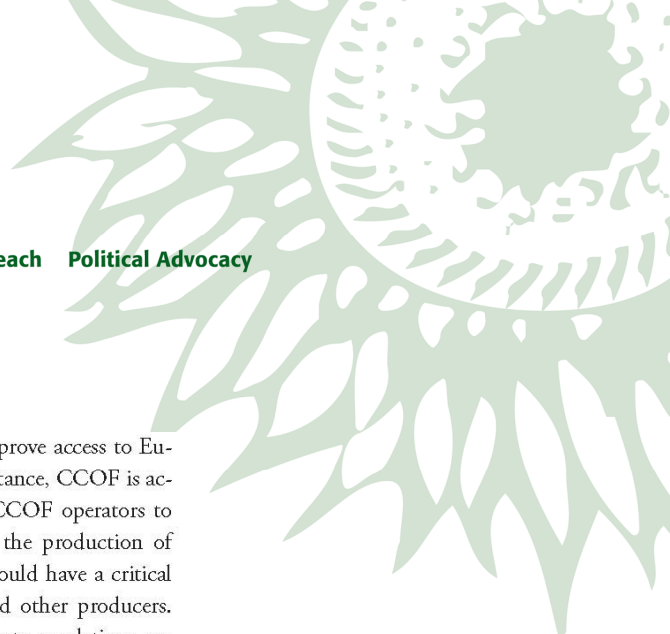




CCOF

Organic Certification Trade Association Education & Outreach Political Advocacy



2007 Fee Changes

CCOF continues to provide the most competitive and cost effective organic certification program possible. From time to time we are forced to raise fees in order to ensure continued service. Notably, **in 2007 there will be no increase in small grower certification fees.** However, due to the complexity and accreditation challenges associated with processors, livestock operations, and international standards there are small fee increases in these areas. An explanation of changes effective January 1, 2007 appears below. See a copy of CCOF's current fee schedule below.

We at CCOF raise certification costs only when necessary to ensure your access to qualified staff, timely service, and the high integrity certification you've come to expect. We thank you for your understanding.

Processors

CCOF's two lowest processor certification fee categories will increase slightly to \$550 (previously \$475) and \$600 (previously \$550). This leaves CCOF processor fees highly competitive with other certifiers while ensuring adequate staff to address your needs.

Livestock Operations

The minimum annual certification fee for livestock operations with more than 10 animals will be \$475 in 2007. CCOF takes livestock certification seriously and is constantly working to stay informed and participate in organic livestock issues at a state and national level. Because of the inherent complexity and work involved in all livestock certifications, CCOF is forced to implement this fee increase.

Global Market Access program

Enrollment in CCOF's Global Market Access program will now be \$150 to allow CCOF to address rapidly increasing accreditation costs. This will provide CCOF the resources to improve our program and continually seek improved international access to our members. As import regulations in the European Union, Canada and elsewhere evolve, CCOF is continually working to ensure our Global Market Access program provides critical market access for your products. As our accreditation and others costs have increased substantially, we are forced to raise the cost of this important service.

CCOF is working hard to improve access to European and other markets. For instance, CCOF is actively fighting for the ability of CCOF operators to utilize Potassium Bicarbonate in the production of crops destined for the EU. This could have a critical benefit for wine, raisin, berry and other producers. Similarly, European organic imports regulations are in transition. As European standards are updated, import recognitions may improve significantly. CCOF is working hard to stay abreast of developments and modify our Global Market Access program to ensure your success. ☺

CCOF Certification Services Fee Schedule (all amounts in dollars)

Organic Production Value		Fee	
At Least	Not More Than	Producer	Handler
\$0	\$10,000*	\$170	
10,000	20,000*	250	
20,001	50,000**	300	
50,001	100,000***	475	\$550
100,001	200,000	550	600
200,001	300,000	650	650
300,001	400,000	800	800
400,001	500,000****	950	950
500,001	600,000	1,350	1,350
600,001	700,000	1,550	1,550
700,001	1,000,000	2,000	2,000
1,000,001	1,500,000	3,000	3,000
1,500,001	2,000,000	3,500	3,500
2,000,001	2,500,000	4,000	4,000
2,500,001	3,000,000	4,500	4,500
3,000,001	3,500,000	5,000	5,000
3,500,001	4,000,000	5,500	5,500
4,000,001	5,500,000	6,500	6,500
5,500,001	10,000,000	9,000	9,000
10,000,001	15,000,000	15,500	15,500
Greater than 15,000,000 (MAX)		20,500	20,500

Notes: * = All organic operations only
 ** = Minimum fee for mixed organic and conventional (all types, all crops)
 *** = Minimum fee for livestock operations with greater than 10 animals.
 **** = Minimum fee for clients outside of the 50 United States.