



Global Market Access (GMA) Application

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- ▶ The CCOF GMA program reviews your operation for compliance with the requirements of equivalence arrangements between:
 - USDA National Organic Program (NOP) with Canada, the EU, UK, Japan, Korea, Switzerland, and Taiwan
 - Canada Organic Regime (COR) with the US, the EU, UK, Japan, Switzerland, and Taiwan
- ▶ Complete information regarding program and export market requirements and fees can be found in the [GMA program manual](#).

You will be enrolled in the GMA program if you check any of the following:

- ▶ **I am in the US (certified to NOP), and I:**
 - Export CCOF certified organic products to Canada, the EU, UK, Japan, Korea, Switzerland, Taiwan from the US.
 - Design labels for products that will be sold in Canada, the EU, UK, Japan, Korea, Switzerland, or Taiwan.
 - Sell CCOF certified organic products to any buyer who requires international verification.
- ▶ **I am in Mexico (certified to NOP), and I:**
 - Export CCOF certified organic products to Canada from Mexico.
 - Design labels for products that will be sold in Canada.
 - Sell CCOF certified organic products to any buyer who requires Canadian verification.
- ▶ **I am in Canada (certified to COR), and I:**
 - Export CCOF certified organic products to the US, the EU, UK, Japan, Switzerland, or Taiwan from Canada.
 - Design labels for products that will be sold in the US, the EU, UK, Japan, Switzerland, or Taiwan.
 - Raise livestock or make livestock products that are exported to the US from Canada.
 - Sell CCOF certified organic products to any buyer who requires international verification.

The following require a different CCOF program and application:

- ▶ **CCOF International Standard program:** Operations located in Mexico who plan to export directly to the EU, UK, or Switzerland. www.ccof.org/certification/services/ccof-international-programs
- ▶ **Mexico Compliance Program:** US based operations who plan to export to Mexico. www.ccof.org/certification/services/ccof-international-programs
- ▶ **GMA Wine program:** US operations who plan to export wine to the EU, UK, or Switzerland. You must complete the GMA application (this form) and the [GMA Wine Approval Application](#).

A. General Information

| Operation Name: | Client Code: | Date: |
|---|---|-------|
| 1. Which foreign markets are you planning to export to, directly or indirectly (as an ingredient or through brokers/traders etc.) | <input type="checkbox"/> Canada <input type="checkbox"/> EU/UK <input type="checkbox"/> Japan <input type="checkbox"/> Korea <input type="checkbox"/> Switzerland <input type="checkbox"/> United States <input type="checkbox"/> Taiwan <input type="checkbox"/> Other: | |
| 2. What products or crops do you plan to export directly or indirectly (as an ingredient or through brokers/traders etc.) to these foreign markets? | <input type="checkbox"/> All <input type="checkbox"/> Limited. Describe: | |
| 3. Do you have systems in place to separate ingredients and finished products that meet different international standards, to avoid commingling? | <input type="checkbox"/> Yes, systems in place. Describe: <input type="checkbox"/> N/A, all products meet identical standards. | |

B. Labeling and Product Identification

- ▶ **All labels used for exported products must meet the labeling requirements of the importing country.** Each country has different labeling requirements. Review the [International Market Labelling Guide](#) for more information. CCOF only reviews English, Spanish, and national seals. Work with your importer to ensure that other labeling elements meet the requirements of your export market.

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| 1. Have you or your importer ensured that labels are compliant with the requirements of the destination market? | <input type="checkbox"/> Yes. <i>You or your importer are responsible for ensuring that labels meet other requirements in the destination market, in addition to organic requirements.</i> <input type="checkbox"/> No labels. Product is bulk/wholesale (non-retail) and required information is provided in shipping/sales documents. <i>Allowed for EU, Japan, Korea, Switzerland, Taiwan, and UK. Allowed for export to Canada only when product is unpackaged i.e. shipped by railcar.</i> |
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Global Market Access (GMA) Application

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| <p>2. How are your exported products labelled? <i>Select all that may apply to any exported product.</i></p> | <p><input type="checkbox"/> I use export labels that are different from my domestic labels. <i>Submit all export labels to CCOF for pre-approval prior to printing. Ensure export labels meet requirements in the International Market Labelling Guide.</i></p> <p><input type="checkbox"/> I use the same labels that are already approved for domestic sales. <i>Ensure existing labels meet requirements in the International Market Labelling Guide.</i></p> <p><input type="checkbox"/> Importer labels product and has ensured that labels meet the requirements of the destination market. <i>CCOF does not review labels applied by your importer.</i></p> <p><input type="checkbox"/> No labels. Product is bulk/wholesale (non-retail) and required information is provided in shipping/sales documents. <i>Allowed for EU, Japan, Korea, Switzerland, Taiwan, and UK. Allowed for export to Canada only when product is unpackaged i.e. shipped by railcar.</i></p> <p><input type="checkbox"/> N/A, do not directly export. Describe:</p> |
| <p>3. Do your export labels meet NOP (US) or COR (Canada) labelling requirements?</p> | <p><input type="checkbox"/> No. Containers and documents are marked "For Export Only" and evidence will be available during CCOF inspections. <i>Required.</i></p> <p><input type="checkbox"/> Yes. Export labels meet NOP or COR labelling requirements.</p> <p><input type="checkbox"/> N/A. Describe:</p> |

C. Supplier Verification

► If you are exporting products produced or manufactured by other operations, you will need to demonstrate that the entire supply chain is compliant or equivalent to the destination market. CCOF does not require additional verification for NOP or COR certified products when they are not at risk of the critical variances for the destination market.

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| <p>1. Do you have documentation that all suppliers meet the critical variances described in section D or F below for the applicable standard? <i>For products exported to markets with no critical variances listed in section D or F, additional documentation is not required.</i></p> | <p><input type="checkbox"/> Yes. Attach certificates or affidavits for all suppliers where there is a critical variance listed in section D or F below.</p> <p><input type="checkbox"/> N/A, no suppliers, I grow my own crops or livestock products for export.</p> <p><input type="checkbox"/> N/A, I plan to export products to Canada that are not on the list of high-risk crops at www.ccof.org/canada</p> <p><input type="checkbox"/> N/A, I plan to export products to the US from Canada that do not contain livestock products. <i>Operations in Canada.</i></p> <p><input type="checkbox"/> N/A, I plan to export products to markets with no critical variances. <i>See sections D or F below.</i></p> <p><input type="checkbox"/> No. List suppliers that do not meet critical variances in sections D or F below:</p> |
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D. NOP Exports (Operations in the US/Mexico): Critical Variances (Only answer for applicable markets)

| Market | Management Practice/Concern | Answer |
|------------------------|---|---|
| Canada (Prohibited) | 1. Do you grow or use agricultural products produced with the use of sodium (Chilean) nitrate? | <p><input type="checkbox"/> No, sodium nitrate is not used in agricultural products. <i>Handlers must provide supplier attestation or certifier verification for any ingredients/supplies at high-risk for sodium nitrate. See the CCOF Canada website for high-risk crops.</i></p> <p><input type="checkbox"/> Yes, sodium nitrate is used in agricultural products. <i>Prohibited for export to Canada.</i></p> <p><input type="checkbox"/> Sodium nitrate is used in some agricultural products but not others. Describe:</p> |
| Canada (Prohibited) | 2. Do you grow or use agricultural products produced by hydroponic or aeroponic production methods? | <p><input type="checkbox"/> No, hydroponic/aeroponic methods are not used. <i>Handlers must provide supplier attestation or certifier verification for any ingredients/supplies at high-risk for hydroponic/aeroponic methods. See the CCOF Canada website for high-risk crops.</i></p> <p><input type="checkbox"/> Yes, hydroponic/aeroponic methods are used. <i>Prohibited for export to Canada.</i></p> <p><input type="checkbox"/> Hydroponic/aeroponic methods are used in some agricultural products but not others. Describe:</p> |
| Canada (Required) | 3. Do all organic non-ruminant livestock & livestock products meet the livestock stocking rates set forth in the Canadian Standard? | <p><input type="checkbox"/> Yes, all non-ruminant livestock & products meet the stocking rates. <i>Handlers must provide supplier attestation or certifier verification for any non-ruminant livestock ingredients/supplies.</i></p> <p><input type="checkbox"/> No, non-ruminant livestock do not meet the stocking rates set forth in the Canadian Standard. <i>Prohibited for export to Canada.</i></p> <p><input type="checkbox"/> Only some meet the stocking rates, others do not. Describe:</p> |



Global Market Access (GMA) Application

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| Korea (Required) | 4. Are products planned for export considered "processed foods" as defined by Korean Food Code (i.e. transforming raw commodity so that the original form cannot be recognized)? | <input type="checkbox"/> Yes, I plan to export processed food as defined by Korean Food Code. <input type="checkbox"/> No, all of the products I plan to export are raw or unprocessed. <i>Prohibited for export to Korea.</i> <input type="checkbox"/> Some products I plan to export are raw or unprocessed. Describe: |
| Korea (Required) | 5. Does final processing (as defined in the Korean Food Code) occur in the U.S.? | <input type="checkbox"/> Yes, I plan to export products processed in the US. <input type="checkbox"/> No, I plan to export products processed outside the US. Prohibited for export to Korea. <input type="checkbox"/> No, all of the products I plan to export are raw or unprocessed. Prohibited for export to Korea. <input type="checkbox"/> Some products I plan to export are processed outside the US. Describe: |
| EU, UK, Switzerland, Japan, Taiwan (Required) | 6. Does final processing or packaging occur in the US? | <input type="checkbox"/> Yes, I plan to export products processed or packaged in the US. <input type="checkbox"/> No, I plan to export products processed or packaged outside the US. Prohibited. <input type="checkbox"/> Some products I plan to export are processed or packaged outside the US. Describe: |

E. NOP Exports (Operations in the US/Mexico): Equivalency Exclusions

| Market | Product | Details |
|-------------------------|---|--|
| Canada | 1. Pet food, personal care products, and natural health products. | These products are not covered by the equivalency but may be sold as NOP certified in Canada. Reference to COR is prohibited. |
| EU, UK, and Switzerland | 2. Wine. | If you produce or export wine for the EU, UK or Switzerland, you will also need to complete the GMA Wine Approval Application in addition to this application. |
| EU and UK | 3. Aquatic animals (fish, shellfish) and personal care products. | Aquatic animals are excluded both for export to EU/UK and export out of EU/UK to the US. |
| Japan | 4. Alcohol, non-food processed products, and honey. | These products are not covered by the equivalency but may be sold as NOP certified in Japan. Reference to JAS is prohibited. Products containing honey (up to 5%) may be exported under the equivalency. |
| Taiwan | 5. Aquatic animals (fish, shellfish) and honey. | Aquatic animals are excluded both directions. Pure honey is excluded from the equivalency. Processed products containing honey may be exported under the equivalency. |

F. COR Exports (Canada Operations only): Critical Variances (Only answer for applicable markets)

| Market | Management Practice or Product | Answer |
|---------------------------------------|--|--|
| US (Prohibited) | 1. Do you produce or use product produced from livestock treated with antibiotics? | <input type="checkbox"/> No, livestock products were produced without antibiotics. <i>Handlers must provide supplier self-attestation or certifier verification.</i> <input type="checkbox"/> Yes, livestock products were produced with antibiotics. Describe: |
| EU, UK, and Switzerland (Required) | 2. Are all unprocessed plant products, live animals or unprocessed animal products, and vegetative propagating material and seeds for cultivation grown in Canada? | <input type="checkbox"/> N/A, only processed products exported. <input type="checkbox"/> Yes, all grown in Canada. <input type="checkbox"/> No, grown outside of Canada. Describe: |

G. COR Exports (Canada Operations only): Equivalency Exclusions

| Market | Product | Details |
|--------|---------------------------------|--|
| Japan | 1. Alcohol, seaweed, and honey. | These products are not covered by the equivalency but may be sold as COR certified in Japan. Reference to JAS is prohibited. Products containing honey (up to 5%) may be exported under the equivalency. |
| Taiwan | 2. Honey. | May not be sold as organic in Taiwan. |