



Global Market Access (GMA) Application

Find this form at www.ccof.org/documents

Overview:

- ▶ The CCOF GMA program reviews your operation for compliance with the requirements of equivalence arrangements between:
 - USDA National Organic Program (NOP) with Canada, the EU, Japan, Korea, Switzerland, and Taiwan
 - Canada Organic Regime (COR) with the US, the EU, Japan, Switzerland, and Taiwan
- ▶ Complete information regarding program and export market requirements and fees can be found in the [GMA program manual](#).

Enroll if you check any of the following:

▶ NOP Certified Operations

- Export CCOF certified organic products to the EU, Japan, Korea, Switzerland, Taiwan from the US.
- Export CCOF certified organic products to Canada from any location.
- Design labels for products that will be sold in Canada, the EU, Japan, Korea, Switzerland, or Taiwan.
- Raise or make products from non-ruminant livestock that are exported to Canada.

▶ COR Certified Operations (Operations in Canada)

- Export CCOF certified organic products to the US, the EU, Japan, Switzerland, or Taiwan from Canada.
- Design labels for products that will be sold in the US, the EU, Japan, Switzerland, or Taiwan.
- Raise livestock or make livestock products that are exported to the US from Canada.

The following circumstances require a different CCOF program and application:

- ▶ **CCOF International Standard program:** Operations located in Mexico who plan to export directly to the EU or Switzerland. www.ccof.org/certification/services/ccof-international-programs
- ▶ **Mexico Compliance Program:** US based operations who plan to export to Mexico. www.ccof.org/certification/services/ccof-international-programs
- ▶ **GMA Wine program:** US operations who plan to export wine to the EU or Switzerland. You must complete the GMA application (this form) and the [GMA Wine Approval Application](#).

A. General Information

Operation Name	Date:
1. Which foreign markets are you planning to export to, directly or indirectly (as an ingredient or through brokers/traders etc.)	<input type="checkbox"/> Canada <input type="checkbox"/> EU <input type="checkbox"/> Japan <input type="checkbox"/> Korea <input type="checkbox"/> Switzerland <input type="checkbox"/> United States <input type="checkbox"/> Taiwan <input type="checkbox"/> Other:
2. What products or crops do you plan to export directly or indirectly (as an ingredient or through brokers/traders etc) to these foreign markets?	<input type="checkbox"/> All <input type="checkbox"/> Limited. Describe:
3. Do you have systems in place to separate ingredients and finished products that meet different organic standards, to avoid commingling?	<input type="checkbox"/> NA, all products meet identical standards. <input type="checkbox"/> Yes, systems in place. Describe:

B. Labeling and Product Identification

- ▶ **All labels used for exported products must meet the labeling requirements of the importing country.** Each country has different labeling requirements. Review the organic labeling guides at www.ccof.org/labeling. CCOF only reviews English, Spanish, and national seals. Work with your importer to ensure that other labeling elements meet the requirements of your export market.

1. Do you use labels on exported organic products that are different from labels on products sold in the US (NOP certified) or Canada (COR certified)? <i>Select all that may apply to any exported product.</i>	<input type="checkbox"/> Yes. <i>Submit all export labels to CCOF for pre-approval prior to printing.</i> <input type="checkbox"/> No. Labels on exported products are identical to labels on products sold in the USA (or Canada, for operations located in Canada) <input type="checkbox"/> Importer labels product. CCOF does not review labels applied by your importer. <input type="checkbox"/> No labels. Product is bulk/wholesale (non-retail) and required information is provided in shipping/sales documents. <i>Allowed for export from US to Canada only when product is unpackaged i.e. shipped by railcar.</i>
2. Are shipping containers and shipping documents clearly marked "For Export Only" and proof of markings be maintained?	<input type="checkbox"/> Yes. Containers and documents are marked "For Export Only" and evidence will be available during CCOF inspections. <i>Required for any export label that does not meet NOP or COR labeling standards.</i> <input type="checkbox"/> No. Labels on exported products are identical to labels applied to products sold in the US (or Canada, for operations located in Canada).



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<p>3. Have you or your importer ensured that labels are compliant with the organic label requirements of the destination market?</p>	<p><input type="checkbox"/> Yes. <i>You or your importer are responsible for ensuring that labels meet other requirements in the destination market, in addition to organic requirements.</i></p> <p><input type="checkbox"/> No labels. Product is bulk/wholesale (non-retail) and required information is provided in shipping/sales documents. <i>Allowed for export from US to Canada only when product is unpackaged i.e. shipped by railcar.</i></p>
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C. Supplier Verification

- ▶ If you are exporting products produced or manufactured by other operations, you will need to demonstrate that the entire supply chain is compliant or equivalent to the destination market. CCOF does not require additional verification for NOP or COR certified products when they are not at risk of the critical variances for the destination market.
- ▶ CCOF will verify compliance internally for your CCOF suppliers.

<p>1. Do you have documentation that all suppliers (including for raw produce, ingredients, and processed products) meet the critical variances described in section D or F below for the applicable standard?</p> <p>For products exported to destination markets with no critical variances listed in section D or F, additional documentation is not required.</p>	<p><input type="checkbox"/> Yes. Attach certificates or affidavits for any suppliers not certified by CCOF</p> <p><input type="checkbox"/> No. List products/ingredients:</p> <p><input type="checkbox"/> N/A, I plan to export my own single ingredient crops/products. I do not plan to export products produced or manufactured by others.</p> <p><input type="checkbox"/> N/A, I plan to export products to markets with no critical variances.</p> <p><input type="checkbox"/> N/A, I plan to export products or crops to Canada that are not on the list of high-risk crops at www.ccof.org/canada</p> <p><input type="checkbox"/> N/A, I plan to export products or crops to the US from Canada that do not contain livestock products.</p>
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D. NOP Exports: Critical Variances (Only answer for applicable markets)

Market	Management Practice/Concern	Answer
Canada (Prohibited)	Do you grow or use agricultural products produced with the use of sodium (Chilean) nitrate?	<input type="checkbox"/> No, sodium nitrate is not used in agricultural products <input type="checkbox"/> Yes, sodium nitrate is used in agricultural products <input type="checkbox"/> Sodium nitrate is used in some agricultural products but not others. Describe:
Canada (Prohibited)	Do you grow or use agricultural products produced by hydroponic or aeroponic production methods?	<input type="checkbox"/> No, hydroponic/aeroponic methods are not used <input type="checkbox"/> Yes, hydroponic/aeroponic methods are used <input type="checkbox"/> Hydroponic/aeroponic methods are used in some agricultural products but not others. Describe:
Canada (Required)	Do all organic non-ruminant livestock & livestock products meet the livestock stocking rates set forth in the Canadian Standard?	<input type="checkbox"/> No, non-ruminant livestock do not meet the stocking rates set forth in the Canadian Standard <input type="checkbox"/> Yes, all non-ruminant livestock & products meet the stocking rates <input type="checkbox"/> Only some meet the stocking rates, others do not. Describe:
Korea (Prohibited)	Do you plan to export raw or unprocessed products?	<input type="checkbox"/> No, I do not plan to export raw or unprocessed products <input type="checkbox"/> Yes, all of the products I plan to export are raw or unprocessed <input type="checkbox"/> Some products I plan to export are raw or unprocessed. Describe:
Taiwan (Prohibited)	Do you plan to export livestock products or livestock products used as ingredients (e.g. eggs, milk, meat) from animals treated systemically with analgesics, including procaine and lidocaine?	<input type="checkbox"/> No, livestock products were produced without systemic analgesics <input type="checkbox"/> Yes, livestock was produced from animals treated systemically with analgesics <input type="checkbox"/> Some livestock products are treated. Describe:

E. NOP Exports: Equivalency Exclusions

Market	Product	Details
Canada	Pet food, personal care products, natural health products, and aquaculture (nori, spirulina, chlorella and kelp).	These products are not covered by the equivalency but may be sold as NOP certified in Canada. Reference to COR is prohibited.
EU and Switzerland	Wine.	If you produce or export wine for the EU or Switzerland, you will need to complete the GMA Wine Approval Application .
EU	Aquatic animals (fish, shellfish) and personal care products.	Aquatic animals are excluded both directions.



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Japan	Honey, alcohol and non-food processed products.	These products are not covered by the equivalency but may be sold as NOP certified in Japan. Reference to JAS is prohibited.
Taiwan	Aquatic animals (fish, shellfish)	Aquatic animals are excluded both directions.

F. COR Exports (Canada Operations only): Critical Variances (Only answer for applicable markets)

Market	Management Practice or Product	Answer
US (Prohibited)	Do you produce or use product produced from livestock treated with antibiotics?	<input type="checkbox"/> No, livestock products were produced without antibiotics <input type="checkbox"/> Yes, livestock products were produced with antibiotics. Describe:
EU and Switzerland (Required)	Are all unprocessed plant products, live animals or unprocessed animal products, and vegetative propagating material and seeds for cultivation grown in Canada?	<input type="checkbox"/> N/A, only processed products exported <input type="checkbox"/> Yes, all grown in Canada <input type="checkbox"/> No, grown outside of Canada. Describe:

G. COR Exports (Canada Operations only): Equivalency Exclusions

Market	Product	Details
Japan	Honey, alcohol and seaweed.	These products are not covered by the equivalency but may be sold as COR certified in Japan. Reference to JAS is prohibited.