



National, California, and CCOF Organic Statistics

GET THE NUMBERS ON ORGANIC

Organic's rapid pace of growth continues across the United States as organic products become a household norm for 82% of families in the country. In 2016, the organic sector experienced 8.4% growth, and the organic marketplace is projected to continue growing as the demand for organic increases.

In California, organic producers are stepping up to the task of growing organic crops for the nation; Californian organic farmers and ranchers produce 38% of all organic commodities sold in the United States. As the leader in a flourishing sector of the economy, California is truly the capital of organic.

United States Organic by the Numbers

- 5 million acres of organic farmland¹
- 25,368 certified organic operations²
 - » 17,331 certified for crops
 - » 5,295 certified for livestock
 - » 9,671 certified for handling
 - » 142 certified for wild crops
- \$47 billion total organic retail sales in 2016³
- 8.4% organic sector growth in 2016³
- 82% of U.S. families buy organic³

California Organic by the Numbers

- 1,069,950 acres of organic farmland—21% of organic acreage in the United States¹
- 4,875 certified organic operations²
 - » 3,025 certified for crops
 - » 276 certified for livestock
 - » 2,592 certified for handling
 - » 12 certified for wild crops
- California produces¹:
 - » 38% of all U.S. organic commodity sales
 - » 64% of U.S. organic vegetable sales
 - » 100% of U.S. organic almond sales
 - » 96% of U.S. organic strawberry sales
 - » 20% of U.S. organic milk sales
- Organic product sales in California totaled:
 - » \$12.84 billion in 2016 (\$9.94 billion in processed products and \$2.9 billion in organic agricultural commodities)^{1,4}

¹United States Department of Agriculture National Agricultural Statistics Service. Certified Organic Survey: 2016 Summary. 2017. Web. 20 Sept. 2017.

²United States Department of Agriculture Agricultural Marketing Service. Organic Integrity Database. Web. 15 Nov. 2017. Sum of scopes exceeds total because some operations are certified under more than one scope.

³Organic Trade Association. 2017 Organic Industry Survey. 2017.

⁴State of California Department of Public Health, Food and Drug Branch. Organic Processed Product Registration Program Report. Jan. 2017. Distributed during May 3, 2017 California Organic Products Advisory Committee meeting.

CCOF Organic Statistics

CCOF-certified membership increased by 7% during 2017 and by an astounding 114% over the past 10 years! 30% of our members have been certified by CCOF for over 10 years.

CCOF by the Numbers¹

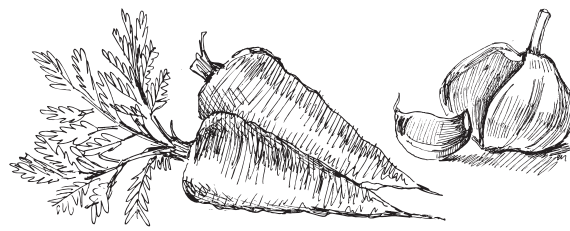
- **3,480 certified organic members**
 - » 2,458 certified for crops
 - » 195 certified for livestock
 - » 1,159 certified for handling
 - » 11 certified for wild crop
- **2,316,129 certified organic acres**
 - » Field and seed crops: 2,066,807 acres; +26% from 2012
 - » Vegetables: 195,909 acres; +123% from 2012
 - » Fruit: 87,488 acres; +61% from 2012
 - » Nuts: 16,148 acres; +16% from 2012
 - » Other crops and land (includes nurseries, flowers, and fallow land): 120,298 acres
- **25,690 certified organic products; +113% from 2012**
- **Our certified members span 44 U.S. states, Canada, Mexico, and the United Kingdom**
- **30% of our members have been CCOF-certified for over 10 years**

CCOF Organic Crop Growth¹

- **Berries: 17,223 acres; +155% from 2012**
- **Tomatoes: 18,445 acres; +185% from 2012**
- **Legumes: 13,879 acres; +159% from 2012**
- **Almonds: 7,755 acres; +17% from 2012**
- **Apples: 2,523 acres; +53% from 2012**
- **Dates: 4,460 acres; +694% from 2012**
- **Wheat: 38,904 acres; +97% from 2012**

¹CCOF data as of September 18, 2017.

Certified Crop Acreage



	2014	2015	2016	2017 ¹
FRUIT				
Berries	9,848	11,029	15,010	17,223
Citrus	6,242	6,511	7,566	8,278
Subtropical Fruit				
Avocados	1,667	1,676	1,885	1,566
Figs	1,119	1,106	1,095	1,103
Dates	958	1,613	3,399	4,460
Kiwi	414	409	385	404
Other	1,203	1,427	2,644	3,534
Total Subtropical Fruit	5,361	6,231	9,408	11,066
Grapes				
Raisin	4,354	4,307	4,334	5,033
Table	4,018	4,214	4,947	5,795
Wine	10,766	10,405	10,644	12,569
Other	6,453	7,128	8,087	10,495
Total Grapes	25,591	26,053	28,012	33,893
Pome Fruit				
Apples	1,700	2,083	2,324	2,523
Pears	565	593	600	644
Total Pome Fruit	2,265	2,676	2,924	3,167
Stone Fruit				
Peaches	1,894	2,024	2,195	2,108
Nectarines	672	812	912	1,030
Cherries	382	373	414	396
Apricots	220	218	218	222
Prunes	1,085	1,363	1,266	1,286
Other	3,212	3,113	3,274	3,463
Total Stone Fruit	7,465	7,903	8,279	8,504
Other Fruit	2,709	3,983	4,504	5,357
TOTAL FRUIT	59,481	64,386	75,703	87,488
NUTS				
Almonds	7,008	7,336	7,622	7,755
Pistachios	1,663	1,583	1,601	1,829
Walnuts	5,786	5,705	6,199	6,564
TOTAL NUTS	14,457	14,623	15,422	16,148
OTHER CROPS & LAND				
Nursery & Flower & Misc	2,112	2,128	2,247	2,551
Fallow	93,096	100,791	101,809	117,747
TOTAL OTHER CROPS & LAND	95,208	102,919	104,056	120,298

	2014	2015	2016	2017 ¹
VEGETABLES				
Assorted Vegetables				
Beans (Fresh)	3,797	5,482	6,098	6,612
Garlic	711	982	1,315	1,638
Lettuces (Inc. Salad Mix)	25,420	23,623	30,134	25,677
Mixed Vegetables	33,146	38,234	44,784	58,925
Onions	1,258	2,276	2,817	3,716
Peas	705	1,509	1,488	1,070
Potatoes	2,344	2,871	3,768	3,605
Sweet Potatoes	760	1,340	1,533	1,825
Total Assorted Vegetables	68,141	76,316	91,937	103,069
Tomatoes				
Processing	4,256	5,355	8,542	8,062
Fresh	3,907	5,473	10,170	10,383
Total Tomatoes	8,163	10,828	18,712	18,445
Umbells & Herbs				
Carrots	11,601	11,354	13,878	9,274
Herbs	5,314	6,059	6,829	10,620
Total Umbells & Herbs	16,915	17,413	20,707	19,895
Brassicas				
Other Vegetables	16,419	19,798	22,524	21,723
TOTAL VEGETABLES	135,901	150,931	187,814	199,700
FIELD & SEED CROPS				
Cotton	180	299	1,313	2,054
Oil Crops	1,624	1,067	1,861	5,174
Legumes				
Beans (Dry)	759	705	820	512
Other	4,891	9,760	11,476	13,367
Total Legumes	5,650	10,465	12,296	13,879
Grain & Forage				
Alfalfa	16,942	18,373	19,632	20,716
Barley	18,430	17,535	12,559	16,415
Corn (Dry)	3,490	4,649	7,375	9,841
Corn (Pop)	715	651	853	656
Oats	2,138	3,036	5,373	5,478
Rice	28,563	28,852	39,773	40,805
Wheat	18,350	13,647	33,160	38,904
Other	75,279	85,544	136,029	147,465
Total Grain & Forage	163,907	172,286	254,754	280,279
Pasture & Field				
Other Field & Seed	1,830,265	1,848,627	1,624,062	1,750,225
TOTAL FIELD & SEED CROPS	2,008,352	2,038,761	1,906,638	2,066,807
TOTAL CERTIFIED CROP ACREAGE	2,313,399	2,371,619	2,289,633	2,490,441
TOTAL CERTIFIED OPERATIONS	2,750	2,901	3,263	3,481

¹ CCOF data as of September 18, 2017.