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INTERNATIONAL MARKET LABELING GUIDES

<u>Canada</u> <u>European Union</u> <u>Japan</u> <u>Korea</u> <u>Switzerland</u> <u>Mexico</u>

- These guides are intended to identify unique organic labeling issues for the markets linked above, particularly where they differ from USDA National Organic Program labeling.
- ▶ Each market has unique organic labeling requirements that must be met, which are outlined in each market specific guide.
- Various products may be subject to additional national regulations and laws regarding food labeling or other standards. CCOF strongly recommends working with your importer to ensure compliance to all food labeling requirements for the destination market.
- ▶ International seals can be downloaded at www.ccof.org/labeling
- All labels must be approved by CCOF prior to printing.

CANADA LABELING GUIDE

All organic food products sold in Canada must meet the labeling requirements of the Canadian organic standards (COR). To learn more visit www.ccof.org/canada

Label Type/ Feature	Canadian Organic Regime (COR) Requirements	
"100% Organic"	Not permitted. Products containing 100% organic ingredients may be labeled as "organic".	
At least 95% Organic Ingredients	May be labeled "Organic", "organically grown" etc. Organic contents must be identified as organic in the ingredients list. An organic ingredient percentage statement (such as "98% organic ingredients") in addition to the term "organic" is allowed.	
	The statement "Certified Organic" is prohibited, except when identifying the certifier (see section below).	
70-95% organic	Only allowed to state "X% organic ingredients" or "contains X% organic ingredients". If either statement is used, the words "organic ingredients" must be of the same size and prominence as the preceding words, numbers, signs or symbols that indicate the applicable percentage. Organic ingredients must be identified as organic in the ingredients list.	
	The terms "organic" and "Made With Organic (specified ingredients or food groups)" are prohibited.	
<70% organic.	Only allowed to indicate organic ingredient(s) within in the product's ingredient list. Even if any organic ingredients are certified organic, products with less than 70% organic content are prohibited from using the organic logo. These products do not require certification.	
Certifier Identification	All labels, including PLU labels, stating "organic", "X% organic ingredients", or similar phrase, MUST identify CCOF as the certifier. The statement "certified organic by CCOF" or similar may be used, and may be placed anywhere on the label.	
Wholesale Containers/ Produce Boxes/ non-retail container	Non-retail containers/produce boxes or accompanying documents (e.g. invoices, BOLs) must contain: a) The name and address of the certified operation b) The name of the product and its organic status c) Identify CCOF as the certifier d) Traceability information, such as lot numbers, where applicable	
CORSeal	The COR seal is optional and may be used on products that are compliant or equivalent to the COR standards. The seal must be used in the specific format and colors as defined by the COR regulations:	
AND SOLOGIO STANDARD	"The logo is displayed in either black with a white background, in black with a transparent background or in color. If displayed in color, the background is white or transparent, the outer and inner borders are green (Pantone no. 368), the maple leaf is red (Pantone no. 186) and the lettering is black."	
	All products imported into Canada using the COR Seal must include the phrase "Imported" or "Imported From (country of origin)", or "Product of (listed country of origin)" in the same visual field as the seal.	
	Parties wishing to use the logo for any use other than product labeling (i.e., in retail marketing/advertising for informational purposes), must apply for a license to do so. Requests for an application form may be sent to OPR.RPB@inspection.gc.ca	
USDA NOP Seal	The USDA organic seal is voluntary as long as the products meet USDA labeling requirements. The accredited certifier must be identified on the label.	

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Label Type/ Feature	Canadian Organic Regime (COR) Requirements
Private Labels and Brands not owned by CCOF clients.	Clients certified by CCOF CS to COR standards may package private label products or receive private label certification directly. Certified private labelers are not required to identify the co-packer on the label as long as appropriate inspections verify the use of compliant packaging, COR certified co-packers, and complete record keeping/traceability.
Registration of Labels	Certain food labels must be registered by the CFIA Formulation and Label Registration Unit. These include labels originating from: Federally registered Canadian meat, poultry and processed fruit and vegetable establishments; Foreign meat, poultry and processed fruit and vegetable establishments.
	Label registration requests are to be submitted using form CFIA 1472 accompanied by the appropriate number of labels and recipes. This form is available on the CFIA website: http://www.inspection.gc.ca/english/for/mpppe.shtml
	Consult the CFIA Fees Notice to determine whether a fee is applicable for your product. Mail completed registration forms to: Clerk, Label Registration Unit, Canada Food Inspection Agency, 1431 Merivale Road, Nepean, ON, K1A 0Y9
Wine Labels	Wines produced to U.S. NOP standards using Sulfur Dioxide may be labeled "organic" under COR labeling requirements. Master cases or other markings for these products must state "for export only".
	Wines may only utilize the COR seal when they are composed of 95% or more organic ingredients.

Retail Products Requirements		IF YOUR PRODUCT SOLD IN CANADA IS		
Labeling Requirement:		Not Certified/ Exempt	Between 70-95% organic	95% or more Organic
"Certified Organic By (CCOF name or logo)"		NO	MUST	MUST
Ingredients described as organic in ingredient panel*		MAY	MUST	MUST
Bilingual**		MUST	MUST	MUST
USDA Seal		NO	NO	MAY
Certifier's Seal		NO	MAY	MAY
COR Seal		NO	NO	MAY
If using the COR Seal, "Imported", "Imported from (Country)" or "Product of (Country)" near Seal		NO	NO	MUST
Front Panel Claims:	"Contains X% Organic Ingredients" or similar phrase***	NO	MAY	MAY
	"Organic" or similar phrase****	NO	NO	MAY
	"100% Organic"	NO	NO	NO

^{*}All processing aids and additives must be listed in the ingredients panel unless analytical testing can demonstrate that the additive is not present in the final product.

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^{**} Wholesale shipping containers destined to commercial or industrial enterprises or institutions are exempt from bilingual labelling provided they are not resold to consumers at retail, or offered for retail sale in the same shipping container (ex: (e.g., at a warehouse outlet)

^{***}Includes "X% Organic Ingredients." Must be all the same size and prominence. "Made with Organic (specific ingredients)" is not allowed on products sold in Canada. Operations wishing to sell products in this labeling category must create different Domestic Salesonly and Export-only labels.

^{****}Includes "Organically Grown", "Organically Produced." Describing the product as "Certified Organic" is prohibited.

EUROPEAN UNION LABELING GUIDE

All organic food products sold in European Union (EU) Member States must meet the labeling requirements of the EU organic standards. To learn more visit www.ccof.org/eu

Label Type/ Feature	European Union Regulation 834/2007	
"100% Organic"	Not permitted. Products containing 100% organic ingredients may be labeled as "organic".	
At least 95% Organic Ingredients	May be labeled "Organic", "organically grown" etc. See Seal and Certifier Identification sections below.	
70- 95% Organic Ingredients	Identification of organic ingredients as organic is limited to ingredient panel. "Made With Or (specified ingredients or food groups)" claims are prohibited.	
	The total percentage of organic ingredients in proportion to the total quantity of ingredients of agricultural origin must appear in the ingredient panel.	
	The reference to organic and percentage statement must appear in the same color and identical size and style of lettering as the rest of the ingredient panel ¹	
Wholesale Containers/ Produce Boxes/ non- retail containers ²	Non-retail containers/produce boxes or accompanying documents (e.g. invoices, BOLs) must contain: a) the name and address of the certified operation b) the name of the product and its organic status c) CCOF's control number (see section below) or identify CCOF as the certifier d) and traceability information, such as lot numbers, where applicable	
	When not NOP compliant, containers & shipping documents must be labeled for "export only".	
EU Organic Seal	The EU organic seal is optional and may be used on products that are compliant or equivalent to the EU standards.	
****	The EU organic seal must be used in specific format and colors as defined by EEC 271/2010. The seal is a green (Pantone no. 376) rectangle with white stars in the shape of a leaf. Rectangle must be at least 9mm high by 13.5mm wide and maintain a height to width ratio of 1 to 1.5.	
***	Variations, such as modified color schemes (including black and white, different shades of green, delineating borders, etc) or smaller size, may be permissible in certain situations. ³	
	All products imported into the EU using the EU Seal must indicate the source of ingredients within the same visual fields as the seal, using one of these statements:	
	"EU Agriculture" if the agricultural raw material has been farmed in the EU,	
	 "Non-EU Agriculture", if the agricultural raw material has been farmed outside the EU "EU/non-EU Agriculture", if part of the agricultural raw materials has been farmed in the EU and part outside the EU. 	
	The name of a specific country may be used instead of the terms 'EU' or 'non-EU' where all agricultural raw materials have been farmed in the same country.	
	Operations using the EU logo are strongly advised to review the EU User Manual for the EU Logo, available from www.ccof.org/eu.	
USDA NOP Seal	The USDA organic seal is voluntary as long as the products meet USDA labeling requirements. The accredited certifier must be identified on the label.	
Certifier Identification	If the EU organic seal is used, CCOF's control number must be in the same visual field as the seal. CCOF's Certifier Control number varies depending on the where the product originates from:	
	Product from the U.S. should use US-ORG-006 , from Canada CA-ORG-003 , and from Mexico: MX-BIO-105 .	
	CCOF recommends that the CCOF control number is used to identify all boxes or labels used for organic products shipped to the EU under CCOF certification.	
Wine Labels	U.S. wines using sulfur dioxide (<100 ppm total sulfites) and meeting EU wine production requirements may be labeled "Organic" and use the EU seal when produced for export to the EU. Master cases or other markings must indicate "for export only" as these wines may not be sold as Organic in the US.	
	Wines produced before 8/1/12: Additional labeling restrictions may apply for organic wine exported to the EU. Contact CCOF for specifics.	

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¹ EEC 834/2007 Article 23(4) ² EEC 889/2008 Article 31 and EEC 834/2007 Article 23 ³ EEC 834/2007 Article 24(1)(c) and EEC 271/2010 *GMA20, V1, R10, 08/01/17*

JAPAN LABELING GUIDE

All organic food products sold in Japan must meet Japanese Agricultural Standard (JAS) organic labeling requirements. To learn more visit www.ccof.org/japan.

Label Type/ Feature	Japanese Agricultural Standards (JAS) Requirements	
"100% Organic"	Not permitted. Products containing 100% organic ingredients may be labeled as "organic".	
At least 95% Organic Ingredients	May be labeled "Organic", "organically grown" etc. See Seal and Certifier Identification sections below.	
70- 95% Organic Ingredients	Japan does not have a "made with" labeling category. Only products with 95% or more organic content may be labeled as organic in Japan.	
Wholesale Containers/ Produce Boxes/ non-retail containers	Non-retail containers/produce boxes or accompanying documents (e.g. invoices, BOLs) must contain: a) the name and address of the certified operation b) the name of the product and its organic status c) identify CCOF as the certifier d) and traceability information, such as lot numbers, where applicable	
JAS Organic Seal	Products sold as organic in Japan are required to display the JAS seal. The JAS seal is the Japanese seal for quality and standards that applies to a variety of food laws, with a unique version for organic products. The seal may be applied in Japan by a JAS-certified importer, exporter, or processor, or applied by foreign companies through a consignment contract with a JAS-certified importer, wherein Japan recognizes the exporter's standards as equivalent to their own. The JAS seal is unique for every JAS accredited certifier. All traded retail products' labels or stickers must state, "Certified Organic By (insert name of Japan recognized or USDA-accredited body) below the information identifying the handler or distributor of the product. The labels "有機農産物" (which means organic plant in Japanese.), "有機栽培農産物" (which means	
	organically grown plant in Japanese.), "有機○○" (which means organic ○○ in Japanese.), "オーガニック○○" (which means organic ○○ in Japanese.), etc. are stipulated. (General names of plants shall be filled in "○○.")	
USDA NOP Seal	The USDA organic seal is voluntary as long as the products meet USDA labeling requirements. The accredited certifier must be identified on the label.	
Livestock and Alcohol Products	These products are not covered under the JAS standard. These products may be sold in Japan and labeled with the word "organic" in English or Japanese, but cannot use the JAS Organic seal.	

U.S. Exporters can meet the JAS seal use requirements in three ways.

- 1. JAS Seal Consignment Contract with a JAS certified importer
 - Sign the Consignment Contract with your JAS certified importer to apply their JAS seal directly to your products in the United States.
 - CCOF can help you navigate the consignment contract and provide required reporting under the JAS system. Note, the JAS seal is unique to each JAS certifier. Visit www.ccof.org/japan for a process outline and necessary forms.
- 2. JAS certified importer applies the JAS seal in Japan
 - Export the product without the JAS seal and have the JAS-certified importer apply the seal once it reaches Japan, before sale.
- 3. Direct JAS certification through a JAS accredited certifier
 - CCOF has an inspection partnership with a JAS accredited certifier that can offer certification to the JAS standard directly, giving you access to your own JAS seal.
 - If you are interested in JAS certification contact export@ccof.org.
 - · CCOF has observed that this option is time consuming and costly and does not recommend it.

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KOREA LABELING GUIDE

Only processed products are allowed to be exported to Korea under the equivalency agreement. All processed organic food products sold in Korea must meet the labeling requirements of the Korean organic standards. To learn more visit www.ccof.org/korea.

Label Type/ Feature	Korean Ministry of Agriculture, Food and Rural Affairs (MAFRA) Requirements		
"100% Organic"	Not permitted. Products containing 100% organic ingredients may be labeled as "organic".		
At least 95% Organic Ingredients	May be labeled "Organic", "organically grown" etc. See Seal and Certifier Identification sections below.		
70- 95% Organic Ingredients	Korea does not have a "made with" labeling category. Only products with 95% or more organic content may be labeled as organic in Korea.		
Retail labels	Retail labels must include at least the following information:		
	a) Name, client ID, and certifier of final manufacturer, listed as "Manufactured by"		
	b) "Packaged in: USA"		
	c) Identify CCOF as the certifier		
	d) List your CCOF client code		
	e) Telephone number		
Wholesale Containers/	Non-retail containers/produce boxes or accompanying documents (e.g. invoices, BOLs) must contain:		
Produce Boxes/ non- retail containers	a) The name and address of the certified operation		
retail Containers	b) The name of the product and its organic status		
	c) Identify CCOF as the certifier		
	d) List your CCOF client code		
	e) Traceability information, such as lot numbers, where applicable		
Organic Seal/Logo	Use of the Korean organic seal is optional for products compliant or equivalent to the Korean organic standards.		
유기농	The Korean organic logo must be used in specific format and colors as defined by the MAFRA Food Code:		
(ORGANIC) 농림축산식품부 ORGANIC MAFRA KOREA	• The seal is a green (C80+Y100) rectangle with a white <i>taegeuk</i> shape within. The height of the logo is 0.95xW. The space between the white figure and the delimiting outer lines (left, upper, and right lines) is 0.1xW. The starting point of the <i>taegeuk</i> circle in the lower white section of the logo on the left is 0.55xW below from the upper section, and the end point if the <i>taegeuk</i> circle on the right is 0.75xW below the upper section.		
	The typeface is Gothic and the color for "organic" should match the logo, while "MAFRA KOREA" is white.		
	 Variations on color are: blue (C100+M70), red (M100+Y100+K10), and black. 		
	The size of the logo can change according to packaging size.		
	Operations using the Korean logo are strongly advised to work with your importer to ensure compliance to the Korean labeling laws, as well as review the Korean organic labelling laws, available at www.ccof.org/korea .		
USDA NOP Seal	The USDA organic seal is voluntary as long as the products meet USDA labeling requirements. The accredited certifier must be identified on the label.		
Raw or unprocessed products	Raw or unprocessed products are not allowed to be exported to Korea under the terms of this equivalency. In order to export these products your operation requires direct certification to the Korean standard.		

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SWITZERLAND LABELING GUIDE

All organic food products sold in Switzerland must meet the labeling requirements of the Swiss organic standards. To learn more visit www.ccof.org/switzerland

Label Type/ Feature	European Union Regulation 834/2007	
"100% Organic"	Not permitted. Products containing 100% organic ingredients may be labeled as "organic".	
At least 95% Organic Ingredients	May be labeled "Organic", "organically grown" etc. Organic contents must be identified as organic in the ingredients list. An organic ingredient percentage statement (such as "98% organic ingredients") in addition to the term "organic" is allowed. The ingredient statement must be all the same color, size, font, and style.	
70- 95% Organic Ingredients	Identification of organic ingredients as organic is limited to ingredient panel. "Made With Organic (specified ingredients or food groups)" claims are prohibited.	
	The total percentage of organic ingredients in proportion to the total quantity of ingredients of agricultural origin must appear in the ingredient panel.	
	The reference to organic and percentage statement must appear in the same color and identical size and style of lettering as the rest of the ingredient panel ⁴	
Wholesale Containers/	Non-retail containers/produce boxes or accompanying documents (e.g. invoices, BOLs) must contain:	
Produce Boxes/ non- retail containers ⁵	a) the name and address of the certified operation	
retail containers	b) the name of the product and its organic status	
	c) CCOF's control number	
	d) and traceability information, such as lot numbers, where applicable	
	When not NOP compliant, containers & shipping documents must be labeled for "export only".	
Organic Seal Use	Switzerland does not have an official organic seal. Products sold as organic may use any seal for which they are compliant with the associated standards. It is common to use the EU seal. If the EU seal is use you must comply with all EU labeling requirements. See the EU section of this guide.	
	Use of the USDA organic seal is voluntary as long as the products meet USDA labeling requirements. The accredited certifier must also be identified on the label.	
Certifier Identification	CCOF's control number must be indicated on all labels. CCOF's Certifier Control number varies depending on the where the product originates from:	
	Product from the U.S. should use US-ORG-006 , from Canada CA-ORG-003 , and from Mexico: MX-BIO-105 .	
Wine Labels	U.S. wines using sulfur dioxide (<100 ppm total sulfites) and meeting Swiss wine production requirements may be labeled "Organic" when exported to Switzerland. Master cases or other markings must indicate "for export only" as these wines may not be sold as Organic in the US.	
	Wines produced before 8/1/12: Additional labeling restrictions may apply for organic wine exported to Switzerland. Contact CCOF for specifics.	

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⁴ EEC 834/2007 Article 23(4) ⁵ EEC 889/2008 Article 31 and EEC 834/2007 Article 23 *GMA20, V1, R10, 08/01/17*

GUÍA DE ETIQUETADO PARA PRODUCTOS VENDIDOS COMO ORGÁNICOS EN MÉXICO GUIDE TO LABELING PRODUCTS SOLD AS ORGANIC IN MEXICO

Todos los productos alimenticios que se venden como orgánicos en México deben cumplir con los requisitos de etiquetado de los estándares orgánicos mexicanos,⁶ que se detallan en esta guía. Los requisitos de etiquetado para México son similares a las normas NOP, excepto como se describe a continuación. Todas las etiquetas deben ser aprobadas por CCOF antes de la impresión.

All food products sold as organic in Mexico must meet the labeling requirements of the Mexican organic standards, ⁷ detailed in this guide. The labeling requirements for Mexico are similar to NOP standards, except where noted below. All labels must be approved by CCOF prior to printing.

Tipo de Etiqueta/ Característica Label Type/Feature	Requisitos Orgánicos Mexicanos para Etiquetado Mexico Organic Labeling Requirements		
Envases de mayoreo /Cajas de Cultivos/Envases no para venta al menudeo. ⁸ Wholesale Containers/ Produce Boxes/Non-Retail Containers ⁹	Envases de mayoreo y/o cajas de cultivos o documentos de acompañamiento (ej. Facturas, BOLs) deben de contener: a) Nombre y dirección de la empresa y (si es diferente) del propietario/vendedor del producto, b) Nombre del producto y su estatus orgánico, c) Nombre del certificador, d) Número de lote, si procede. Non-retail containers/produce boxes or accompanying documents (e.g. invoices, BOLs) must contain: a) Name and address of operation and (if different) of the owner/seller of product, b) Name of product and its organic status,		
Declaración de Libre de OMG ¹⁰	c) Name of certifier, d) Lot number, if applicable. Etiquetas por menor deben incluir una declaración de que el producto está libre de organismos		
GMO-Free Statement ¹¹	modificados genéticamente. Retail labels must include a statement that the product is free of genetically modified organisms.		
Números de Identificación ¹² Identification Numbers ¹³	Etiquetas por menor deben incluir los números de identificación de: a) La empresa (el Código de Cliente que se encuentra en el certificado y Perfil de Cliente emitido por CCOF) y b) CCOF (el código de aprobación emitido a CCOF por SAGARPA: SENASICA-OCO-14-009). Retail labels must include the identification numbers of: a) The operation (the Client Code found on the certificate and Client Profile issued by CCOF) b) CCOF (the approval code issued to CCOF by SAGARPA: SENASICA-OCO-14-009).		
Lista de Ingredientes ¹⁴ Ingredient list ¹⁵	Etiquetas por menor deben desplegar una lista de ingredientes. Retail labels must display an ingredient list.		
Nombre del Certificador ¹⁶ Certifier Name ¹⁷	En las etiquetas de venta al menudeo, la frase "Certificado Orgánico por [nombre de la agencia de certificación]" o una frase similar debe aparecer en la parte inferior de la etiqueta, antes del nombre y la dirección del manejador del producto final.		
	On retail labels, the phrase "Certified Organic by [name of certification agency]" or a similar phrase must appear on the lower part of the label, before the name and address of the handler of the finished product.		

⁶ Lineamientos para la Operación Orgánica (LOO); Reglas Generales de Uso del Distintivo Nacional, DN)

⁷ Guidelines for Organic Operation (LOO); General Rules of Use for the National Seal (DN)

⁸ LOO Artículos 191; 198

⁹ LOO Articles 191; 198

¹⁰ LOO Articulo 201

¹¹ LOO Article 201

¹² LOO Articulo 201

¹³ LOO Article 201

¹⁴ LOO Articulo 204

¹⁵ LOO Article 204

¹⁶ LOO Articulo 204

¹⁷ LOO Article 204

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Tipo de Etiqueta/ Característica Label Type/Feature

Sello orgánico¹⁸

Organic Seal/Logo¹⁹

Sello orgánico de SAGARPA México: SAGARPA Mexico Organic Seal:



Requisitos Orgánicos Mexicanos para Etiquetado Mexico Organic Labeling Requirements

Opcional. Al recibir aprobación de CCOF, [2] el sello orgánico SAGARPA México puede ser utilizado por las empresas certificadas por CCOF en los productos producidos en México y verificados como compatibles con el Programa de Cumplimiento de México de CCOF.

Cuando se usan, las siguientes disposiciones se deben cumplir:

- a) El sello debe ser utilizado en el formato y los colores específicos definidos en los artículos 3 a 9 del Acuerdo por el que se da a conocer el distintivo nacional de los productos orgánicos y se establecen las reglas generales para su uso en el etiquetado de los productos certificados como orgánicos, disponible en www.ccof.org/mexico.
- b) El sello debe ser colocado en la parte frontal0 o lateral del envase, seguido por la declaración "Certificado Orgánico por [nombre de la agencia de certificación]."
- Si se utilizan otros sellos orgánicos nacionales o privados, no puede ser más grande que el sello orgánico SAGARPA México.

Empresas utilizando el Sello Orgánico SAGARPA México se recomienda encarecidamente a revisar el Acuerdo por el que se da a conocer el distintivo nacional de los productos orgánicos y se establecen las reglas generales para su uso en el etiquetado de los productos certificados como orgánicos, disponible en www.ccof.org/mexico.

Optional. Upon approval from CCOF,^[4] the SAGARPA Mexico Organic seal may be used by CCOF certified operations on products produced in Mexico and verified as compliant with the CCOF Mexico Compliance Program.

When used, the following provisions must be met:

- a) The seal must be used in specific format and colors as defined in Articles 3-9 of the Agreement which discloses the national seal of organic products and the general rules are established for use in the labeling of products certified as organic, available at www.ccof.org/mexico.
- b) The seal must be placed on the front or side of the package, followed by the statement "Certified Organic by [name of certification agency]."
- c) If other national or private organic seals/logos are used, they may not be larger than the SAGARPA Mexico Organic seal.

Operations using the SAGARPA Mexico Organic Seal are strongly advised to review the Agreement which discloses the national seal of organic products and the general rules are established for use in the labeling of products certified as organic, available at www.ccof.org/mexico.

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18 LOO Articulo 202; DN 19 LOO Article 202; DN [2] DN Article 12 [4] DN Article 12 GMA20, V1, R10, 08/01/17