



## National, California, and CCOF Organic Statistics

# GET THE NUMBERS ON ORGANIC

Organic's rapid pace of growth continues across the United States as organic products become a household norm for 82% of families in the country.

In California, organic producers are stepping up to the task of growing organic crops for the nation; Californian organic farmers and ranchers produce 38% of all organic commodities sold in the United States. As the leader in a flourishing sector of the economy, California is truly the capital of organic.

### United States Organic by the Numbers

- 5 million acres of organic farmland<sup>1</sup>
- 26,700 certified organic operations<sup>2</sup>
  - » 18,091 certified for crops
  - » 5,744 certified for livestock
  - » 9,979 certified for handling
  - » 203 certified for wild crops
- \$47 billion total organic retail sales in 2016<sup>3</sup>
- 8.4% organic sector growth in 2016<sup>3</sup>
- 82% of U.S. families buy organic<sup>3</sup>

### California Organic by the Numbers

- 1,069,950 acres of organic farmland—21% of organic acreage in the United States<sup>1</sup>
- 4,031 certified organic operations<sup>2</sup>
  - » 2,561 certified for crops
  - » 234 certified for livestock
  - » 2,177 certified for handling
  - » 9 certified for wild crops
- California produces!
  - » 38% of all U.S. organic commodity sales
  - » 64% of U.S. organic vegetable sales
  - » 100% of U.S. organic almond sales
  - » 96% of U.S. organic strawberry sales
  - » 20% of U.S. organic milk sales
- Organic product sales in California totaled:
  - » \$14.55 billion in 2017 (\$11.65 billion in processed products and \$2.9 billion in organic agricultural commodities)<sup>1,4</sup>

<sup>1</sup>United States Department of Agriculture National Agricultural Statistics Service. Certified Organic Survey: 2016 Summary. 2017. Web. 20 Sept. 2017.

<sup>2</sup>United States Department of Agriculture Agricultural Marketing Service. Organic Integrity Database. Web. 19 Oct. 2018. Sum of scopes exceeds total because some operations are certified under more than one scope.

<sup>3</sup>Organic Trade Association. 2017 Organic Industry Survey, 2017.

<sup>4</sup>State of California Department of Public Health, Food and Drug Branch. Organic Processed Product Registration Program Report. Jan. 2018.

# CCOF Organic Statistics

CCOF-certified membership increased by 4% during 2018 and by 40% over the past 10 years. 31% of our members have been certified by CCOF for over 10 years.

## CCOF by the Numbers<sup>1</sup>

- **3,630 certified organic members**
  - » 2,592 certified for crops
  - » 184 certified for livestock
  - » 1,239 certified for handling
  - » 13 certified for wild crop
- **2,586,687 certified organic acres**
  - » Field and seed crops: 2,112,740 acres; +42% from 2013
  - » Vegetables: 227,748 acres; +132% from 2013
  - » Fruit: 97,574 acres; +75% from 2013
  - » Nuts: 19,232 acres; +38% from 2013
  - » Other crops and land (includes nurseries, flowers, and fallow land): 129,403 acres
- **27,517 certified organic products; +446% from 2013**
- **Our certified members span 45 U.S. states, Belize, Canada, Mexico, and the United Kingdom**
- **31% of our members have been CCOF-certified for over 10 years**

## CCOF Organic Crop Growth<sup>1</sup>

- **Berries: 18,584 acres; +130% from 2013**
- **Tomatoes: 18,679 acres; +174% from 2013**
- **Legumes: 11,235 acres; +73% from 2013**
- **Almonds: 9,356 acres; +52% from 2013**
- **Apples: 2,980 acres; +75% from 2013**
- **Dates: 4,533 acres; +399% from 2013**
- **Wheat: 46,021 acres; +328% from 2013**

<sup>1</sup>CCOF data as of September 17, 2018.

# Certified Crop Acreage

	2015	2016	2017	2018 <sup>1</sup>
<b>FRUIT</b>				
Berries	11,029	15,010	17,223	18,584
Citrus	6,511	7,566	8,278	7,840
<b>Subtropical Fruit</b>				
Avocados	1,676	1,885	1,566	1,875
Figs	1,106	1,095	1,103	1,532
Dates	1,613	3,399	4,460	4,533
Kiwi	409	385	404	391
Other	1,427	2,644	3,534	4,701
Total Subtropical Fruit	6,231	9,408	11,066	13,032
<b>Grapes</b>				
Raisin	4,307	4,334	5,033	4,884
Table	4,214	4,947	5,795	6,147
Wine	10,405	10,644	12,569	13,895
Other	7,128	8,087	10,495	12,282
Total Grapes	26,053	28,012	33,893	37,208
<b>Pome Fruit</b>				
Apples	2,083	2,324	2,523	2,980
Pears	593	600	644	676
Total Pome Fruit	2,676	2,924	3,167	3,656
<b>Stone Fruit</b>				
Peaches	2,024	2,195	2,108	2,111
Nectarines	812	912	1,030	1,130
Cherries	373	414	396	399
Apricots	218	218	222	231
Prunes	1,363	1,266	1,286	1,389
Other	3,113	3,274	3,463	4,122
Total Stone Fruit	7,903	8,279	8,504	9,382
Other Fruit	3,983	4,504	5,357	7,872
<b>TOTAL FRUIT</b>	<b>64,386</b>	<b>75,703</b>	<b>87,488</b>	<b>97,574</b>
<b>NUTS</b>				
Almonds	7,336	7,622	7,755	9,356
Pistachios	1,583	1,601	1,829	1,822
Walnuts	5,705	6,199	6,564	7,632
<b>TOTAL NUTS</b>	<b>14,623</b>	<b>15,422</b>	<b>16,148</b>	<b>18,810</b>
<b>OTHER CROPS &amp; LAND</b>				
Nursery & Flower & Misc	2,128	2,247	2,551	2,263
Fallow	100,791	101,809	117,747	127,140
<b>TOTAL OTHER CROPS &amp; LAND</b>	<b>102,919</b>	<b>104,056</b>	<b>120,298</b>	<b>129,403</b>

	2015	2016	2017	2018 <sup>1</sup>
<b>VEGETABLES</b>				
<b>Assorted Vegetables</b>				
Beans (Fresh)	5,482	6,098	6,612	6,382
Garlic	982	1,315	1,638	4,893
Lettuces (Inc. Salad Mix)	23,623	30,134	25,677	27,280
Mixed Vegetables	38,234	44,784	58,925	60,679
Onions	2,276	2,817	3,716	3,261
Peas	1,509	1,488	1,070	1,077
Potatoes	2,871	3,768	3,605	4,559
Sweet Potatoes	1,340	1,533	1,825	1,866
<b>Total Assorted Vegetables</b>	<b>76,316</b>	<b>91,937</b>	<b>103,069</b>	<b>109,997</b>
<b>Tomatoes</b>				
Processing	5,355	8,542	8,062	7,902
Fresh	5,473	10,170	10,383	10,777
<b>Total Tomatoes</b>	<b>10,828</b>	<b>18,712</b>	<b>18,445</b>	<b>18,679</b>
<b>Umbells &amp; Herbs</b>				
Carrots	11,354	13,878	9,274	21,223
Herbs	6,059	6,829	10,620	10,714
<b>Total Umbells &amp; Herbs</b>	<b>17,413</b>	<b>20,707</b>	<b>19,895</b>	<b>31,937</b>
<b>Brassicas</b>				
Other Vegetables	19,798	22,524	21,723	23,965
<b>TOTAL VEGETABLES</b>	<b>150,931</b>	<b>187,814</b>	<b>199,700</b>	<b>227,748</b>
<b>FIELD &amp; SEED CROPS</b>				
Cotton	299	1,313	2,054	2,211
Oil Crops	1,067	1,861	5,174	4,818
<b>Legumes</b>				
Beans (Dry)	705	820	512	548
Other	9,760	11,476	13,367	10,687
<b>Total Legumes</b>	<b>10,465</b>	<b>12,296</b>	<b>13,879</b>	<b>11,235</b>
<b>Grain &amp; Forage</b>				
Alfalfa	18,373	19,632	20,716	22,538
Barley	17,535	12,559	16,415	18,618
Corn (Dry)	4,649	7,375	9,841	9,234
Corn (Pop)	651	853	656	497
Oats	3,036	5,373	5,478	5,736
Rice	28,852	39,773	40,805	40,587
Wheat	13,647	33,160	38,904	46,021
Other	85,544	136,029	147,465	114,360
<b>Total Grain &amp; Forage</b>	<b>172,286</b>	<b>254,754</b>	<b>280,279</b>	<b>257,591</b>
<b>Pasture &amp; Field</b>				
Other Field & Seed	1,848,627	1,624,062	1,750,225	1,820,826
<b>TOTAL FIELD &amp; SEED CROPS</b>	<b>2,038,761</b>	<b>1,906,638</b>	<b>2,066,807</b>	<b>2,112,740</b>
<b>TOTAL CERTIFIED CROP ACREAGE</b>	<b>2,371,619</b>	<b>2,289,633</b>	<b>2,490,441</b>	<b>2,586,275</b>
<b>TOTAL CERTIFIED OPERATIONS</b>	<b>2,901</b>	<b>2,901</b>	<b>3,481</b>	<b>3,630</b>

<sup>1</sup> CCOF data as of September 17, 2018.