



Organic Farm Certification Support Package

This packet was created to help you find resources, understand certification issues, maintain compliance with organic standards, and ensure your continued certification with CCOF. It contains information about the organic certification process, answers to common questions, and a series of simple forms to assist you with meeting record keeping requirements.

The sample forms can be copied and used as updates to your Organic System Plan (OSP) and/or used throughout the year and made available at your inspection(s) for review. Feel free to adapt them as necessary to meet the specifics of your operation.

For more information see www.ccof.org/faqs

Basic Requirements for Grower Certification

To certify a farm both the land and management of the land must be certified.

Land must be free of prohibited materials for at least three years to qualify for certification. You will need to provide information on how the land has been managed for the past three years to confirm this.

You will explain your operation and management of the farm in the application, called the Organic System Plan (OSP). This is where you tell us what you are doing (what crops are being raised), how you are doing it (what are your farming practices), and what you are using (what seeds, inputs, etc. you use).

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 - Seed and Planting Stock Record
 - Biodiversity & Natural Resource Cost-Based Monitoring Log
 - Biodiversity & Natural Resource Monitoring Log
 - Organic Farm Input Report (OFIR)
 - Equipment Cleaning Log
 - Harvest Record
 - Market Load List
 - Activity Log
 - Affidavit of Land History
 - Seed Commercial Availability Search Record
 - Neighbor Notification and Drift Prevention Letter
6. **Organic Labeling Guidelines**
7. **Food Safety Services for Organic Farms**
8. **Farm Inputs (Materials) Guide**
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CERTIFICATION TIPS FOR SUCCESS



Notify CCOF of changes to your Organic System Plan that may affect compliance.

Organic System Plan (OSP) changes include new parcels, input materials, labels, or changes to other farming practices. Submit changes by updating your OSP forms or contacting us. Immediately notify us of any application of prohibited substances or positive residue tests. Review your current OSP at www.MyCCOF.org and search for OSP forms at www.ccof.org/documents.

(NOP § 205.400)



Submit new parcels for review as soon as you begin organic management.

Fees are lowest for complete add acreage applications that are submitted early. Your application must be reviewed by CCOF before the parcel can be inspected. Find detailed instructions and add acreage forms at www.ccof.org/resource/add-acreage-instructions.

(NOP § 205.201; 205.202; 205.400)



Keep complete records of activities on the farm.

Necessary information may include input application records and purchase invoices, harvest records, farmers' market load lists, sales records, bills of lading, weight tags listing lot numbers, etc. Audit trail records must identify crops as organic. Find recordkeeping tools at www.ccof.org/certification/help.

(NOP § 205.103)



Gain CCOF approval of materials prior to use.

Use of materials prior to approval by CCOF can put your certification at risk.

» Your OSP Materials List, found in MyCCOF, is your list of approved materials. You can easily update materials and find pre-reviewed materials on the OMRI, WSDA, CDFA OIM, or CCOF lists by contacting us or visiting www.ccof.org/materialssearch.
» Materials may be updated by phone, email, or mail, or in MyCCOF.
» Follow our step-by-step Materials Guide at www.ccof.org/documents.

(NOP § 205.105; 205.201; 205.202; 205.400)

SEE THE OTHER SIDE FOR PROCESSOR/HANDLER TIPS »



Organic Seed and Planting Stock Regulations & Resources

Updated March 2020

Commercial Availability of Seed and Planting Stock

You must use organic seed and planting stock unless organic versions are commercially unavailable, with the exception that organic seed must always be used for production of edible sprouts.

Commercial availability is the ability to obtain seeds and/or planting stock in an appropriate form, quality, or quantity to fulfill an essential function in your organic system and is determined by CCOF during review of the Organic System Plan (OSP). CCOF strictly reviews this process annually to maintain the integrity of organic food production and encourage our members to actively search for organic seed and planting stock. ***Start your search using our organic seed and planting stock supplier lists below.***

If you cannot find the specific organic seed or planting stock in the form, quality, or quantity needed, we recommend trialing organic varieties to show your commitment to meeting this requirement. If a third party such as a buyer or seed distributor determines your seed or planting stock, they must comply with the commercial availability requirement on your behalf.

In particular, we are aware that the availability of organic strawberry planting stock (i.e. crowns) is increasing. Organic strawberry producers must demonstrate diligent ongoing efforts such as: contacting suppliers known to offer organic planting stock, requesting organic from suppliers offering nonorganic planting stock with the desired characteristics, and trialing organic varieties. ***Start your search using our organic strawberry planting stock supplier list below.***

Commercial Availability Recordkeeping Requirement

You must document your search for organic seed and planting stock. This includes ongoing evidence of active attempts to source organic versions, such as phone call logs, catalogues, letters, trialing records, or other documentation of good faith efforts.

Similar evidence must be provided in the event that organic seed or planting stock does not provide the necessary level of quality or meet the desired function. If a third party selects your seed or planting stock, you must be able to demonstrate they are making ongoing efforts on your behalf.

Additional Seed and Planting Stock Requirements

If organic seed and/or planting stock are not commercially available, you may use non-organic versions if they are non-GMO, and either untreated or treated **ONLY** with allowed substances listed on your OSP Materials List. You must maintain records of the status of all seed and planting stock, including the full brand name of any pelleting, coating, inoculant, or other treatment material used on organic or non-organic seed.

Annual Transplants

Annual transplants (seedlings) **MUST** be certified organic. You must maintain the supplier's current NOP certificate and purchase invoices showing the organic status.

Production of Planting Stock

Non-organic planting stock grown for sale as planting stock (not to produce a crop) must be managed organically for one year prior to sale as organic. You must document your compliance with this requirement.





Organic Planting Stock Suppliers (Strawberry)

Innovative Organic Nursery, LLC*

Freedom, CA
Fax: (831) 728-4967
www.innovativeorganicnursery.com

Johnny's Selected Seeds**

Waterville, ME
Phone: (877) 564-6697
www.johnnyseeds.com

Banner Greenhouses*

Nebo, NC
Phone: (828) 659-3335
www.bannergreenhouses.com

Natural Gardening Company*

Petaluma, CA
Phone: (707) 766-9303
www.naturalgardening.com

Growers Transplanting*

Salinas, CA
Phone: (831) 449-3440
www.growerstrans.com

Harmony Farm Supply & Nursery*

Sebastopol, CA
Phone: (707) 823-9125
www.harmonyfarm.com

Greenheart Farms, Inc.*

Arroyo Grande, CA
Phone: (805) 481-2234
Fax: (805) 481-7374

Prather Ranch*

Macdoel, CA
Phone: (530) 398-4182
Fax: (530) 398-4183
www.pratherranch.com

Driscoll's McArthur Nursery*

Watsonville, CA
www.driscolls.com

Kawahara Nurseries, Inc.*

Morgan Hill, CA
Phone: (408) 779-2400

Organic Seed Suppliers & Resources

www.organicseedfinder.org

www.seedalliance.org

www.pickacarrot.com

https://attra.ncat.org/attra-pub/organic_seed/

3 Star Lettuce*

Gonzalez, CA
Phone: (831) 675-3790
Fax: (831) 675-3826
www.3starlettuce.com

Agassiz Seed & Supply

West Fargo, ND
Phone: (701) 282-8118

Albert Lea Seed House

Albert Lea, MN
Phone: (800) 352-5247
www.alseed.com

Baker Creek Heirloom Seeds

Mansfield, MO
Phone: (417) 924-8917
Fax: (417) 924-8887
www.rareseeds.com

Bejo Seeds

Oceano, CA
Phone: (805) 473-2199
www.bejoseeds.com

Berkeley Horticultural Nursery

Berkeley, CA
Phone: (510) 526-4704
www.berkeleyhort.com

Big Sky Wholesale Seeds, Inc.

Shelby, MT
Phone: (406) 434-5011
www.bigskyseeds.com

Blaine's Best Seeds

Rugby, ND
Phone: (701) 776-6023
Fax: (701) 776-6023

Blue River Hybrids

Kelley, IA
Phone: (800) 370-7979
www.blueriverorgseed.com

Botanical Interests Inc.

Broomfield, CO
Phone: (800) 486-2647
www.botanicalinterests.com

Borries Open Pollinated Seed Corn Farm

Teutopolis, IL
Phone: (217) 857-3377

Bountiful Gardens

Willits, CA
Fax : (707) 459-1925
Phone : (707) 459-6410





www.bountifulgardens.org

BURPEE

Warminster, PA
Phone: (800) 888-1447
www.burpee.com

Butterbrooke Farm

Oxford, CT
Phone: (203) 888-2000

California Seed Production, Inc.*

Gilroy, CA
Phone: (408) 427-6805
Fax: (408) 847-7705

Caudill Seed Company, Inc.

Louisville, KY
Phone: (800) 626-5357
www.caudillseed.com

Christie Farms

Scio, OR
Phone: (503) 394-3192
www.christiefarms.com

Common Ground Farm

Spring Mills, PA
Phone: (814) 364-9171
Fax: (814) 364-2330
www.commongroundfarm.com

Curtis & Curtis Seed

Clovis, NM
Phone: (877) 907-1806

Dirt Goddess Super Seeds

Sparta, NJ
www.DirtGoddessSeeds.com

Dixon Seed Inc.*

Glenn, CA
Phone: (530) 934-4799
Fax: (530) 934-5125
www.dixonseed.com

DLF International Seeds

Halsey, OR
Phone: (800) 445-2251
Fax: (541) 369-2640
www.dlfis.com

E & R Seed

Monrow, IN
Phone: (260) 629-6827
Fax: (260) 629-6827

Earthwise Processors LLC.

SunOpta Inc.
Moorhead, MN
Phone: (952) 820-2518
www.sunopta.com

Ebbesson Farms

Fairbanks, AK
Phone: 907-452-7783

Environmental Seed Producer

Albany, CA
Phone: (805) 291-6172
Fax: (541) 928-5581
www.wildflowerseed.com

FEDCO Seeds

Waterville, ME
Phone: (207) 426-9900
www.fedcoseeds.com

Ferry-Morse

Fulton, KY
Phone: 508-928-4769
www.ferry-morse.com

Filaree Farm

Okanogan, WA
Phone: (509) 422-6940
www.filareefarm.com

Foundation Direct Seeds

Onaska, WI
Phone: (608) 781-4076

Fred C. Gloeckner & Company Inc.

Harrison, NY
Phone: (800) 345-3787
Fax: (914) 698-0848
www.fredgloeckner.com

Fruition Seeds

Naples, NY
Phone: (585) 374-8903
www.fruitionseeds.com

Fungi Perfecti

Olympia, WA
Phone: (800) 780-9126
Fax: (360) 426-9377
www.fungi.com

Garden Medicinals and Culinarys

Mineral, VA
Phone: (540) 872-8351
Fax: (540) 266-1021
www.gardenmedicinals.com

Gardens Alive

Lawrenceburg, IA
Phone: (513) 354-1482
Fax: (513) 354-1484
www.gardensalive.com

Garden City Seeds

Thorp, WA
Phone: (800) 964-9210
www.gardencityseeds.net

Goerger Farms, Inc.

Wyndmere, ND
Phone: (701) 439-2875

Golden Harvest Organics LLC

Fort Collins, CO
Fax: (413) 383-2836

Gourmet Seed International

Hollister, CA
Phone: (831) 637-2411
www.gourmetseed.com

Grassland Central

Jordan, MN
Phone: (952) 492-2990

Great Harvest Organics

Atlanta, IN
Phone: (800) 937-2325
www.greatharvestorganics.com

Harmony Farm Supply & Nursery*

Sebastopol, CA
Phone: (707) 823-9125
Fax: (707) 823-5586
www.harmonyfarm.com





Harris Seeds

Rochester, NY
Phone: (800) 544-7938
Fax: (877) 892-9197
www.harriseseeds.com

Headstart Nursery*

Gilroy, CA
Phone: (408) 842-3030
Fax: (408) 842-3224
www.headstartnursery.com

Heirloom Acres LLC

New Bloomfield, MO
Phone: (573) 491-3001
Fax: (573) 491-31001
www.heirloomacresseeds.com

Heirloom Seeds

West Finley, PA
Phone (724) 663-5356
www.heirloomseeds.com

High Mowing Organic Seeds**

Wolcott, VT
Phone: (866) 735-4454
Fax: (802) 472-3201
www.highmowingseeds.com

Hood River Garlic

Hood River, OR
Phone: (541) 386-1220
www.hoodrivergarlic.com

Horizon Herbs LLC

Williams, OR
Fax: (541) 846-6233
Phone: (541) 846-6704
www.horizonherbs.com

Hudson Valley Seed Library

Accord, NY
Phone: (845) 204-8769
hudsonvalleyseed.com

Igl Farms

Antigo, WI
Phone: (715) 627-7888

Irish Eyes Garden Seeds

Thorp, WA
Phone: (509) 933-7150
www.irisheyesgardenseeds.com

Jacobsen Orchards*

Yountville, CA
Phone: (415) 921-2448

J.L. Hudson, Seedsman

La Honda, CA
www.jlHUDSONseeds.net

John Scheepers Kitchen Garden Seeds

Bantam, CT
Phone: (860) 567-6086
Fax: (860) 567-5323
www.kitchengardenseeds.com

Johnny's Selected Seeds**

Waterville, ME
Phone: (877) 564-6697
www.johnnyseeds.com

Keithly-Williams Seeds*

Salinas, CA
Phone: (800) 533-3465
Fax: (831) 424-4297
www.keithlywilliams.com

King's Agriseed LLC

Rons, PA
Phone: (717) 687-6224
Fax: (717) 824-3731
www.kingsagriseeds.com

Kitazawa

Oakland, CA
Phone: (510) 595-1188
Fax: (510) 595-1860
www.kitazawaseed.com

Kurt Aakre

Karlstad, MN
Phone: (218) 618-8432

L. A. Hearne Company*

King City, CA
Phone: (831) 385-5441
Fax: (831) 385-4377
www.hearneseed.com

L.D. Oliver Seed Co.

Milton, VT
Phone: (802) 893-4628
Fax: (802) 893-2197

Lakeland Organics/Bruenner Seeds

Colfax, WI
Phone: (715) 962-4319

Lakeview Organic Grain

Pen Yan, NY
Phone: (315) 531-1038
Fax: (315) 531-1038
www.lakevieworganicgrain.com

Lancaster Ag Products

Bird-in-Hand, PA
Phone: (717) 293-9701
www.blueriverorgseed.com/Iowa.html

Landis Valley Assoc. Heirloom Seed Project

Lancaster, PA
Phone: (717) 569-0401
<https://www.landisvalleymuseum.org/>

Lawler Farm Center

Lawler, IA
Phone: (565) 238-3975

Lockwood Seed and Grain*

Chowchilla, CA
Phone: (559) 665-5702
Fax: (559) 665-4911

Marianna's Heirloom Seeds

Copemish, MI
Phone: (615) 446-9191
Fax: (615) 441-6445
www.mariseeds.com

Mary's Heirloom Seeds

Hollywood, FL
(954) 654-3501

Masters Choice

Anna, IL
Phone: (866) 444-1044
www.seedcorn.com

Meadow Creek Enterprise

Dickeyville, WI
Phone: (608) 586-7564





Morgan County Wholesale

Barnett, MO
Phone: (573) 378-2655

Mountain Valley Growers

Squaw Valley, CA
Phone: 559-338-2775
Fax: 559-338-0075
www.mountainvalleygrowers.com

Native Seeds/SEARCH

Tucson, AZ
Phone: (520) 622-0830
Fax: (520) 622-0829
www.nativeseeds.org

Natural Gardening Company*

Petaluma, CA
Phone: (707) 766-9303
www.naturalgardening.com

Nature and Nurture Seeds

Dexter, MI
Phone: (734) 929-0802
www.natureandnurtureseeds.com

New England Seed Co.

Hartford, CT
Phone: (800) 825-5477
Fax: (877) 229-8487
www.neseed.com

Nichols Garden Nursery

Albany, OR
Phone: (800) 422-3985
www.nicholsgardennursery.com

North Pacific Seeds, Inc.*

San Joaquin, CA
Phone: (559) 693-4001

North American Seed Company*

Greenfield, CA
Phone: (831) 674-3090

Northwest Organic Farms

Ridgefield, WA
Phone: (360) 573-4868

Oasis Organics*

Brawley, CA
Phone: (760) 344-8411
Fax: (760) 344-6072

Omega Seed*

Glenn, CA
Phone: (530) 934-5149
Fax: (530) 934-4447
www.omegaseed.com

Organic Seed People

Eugene, OR
Phone: (541) 632-4577
www.organicseedpeople.com

Orsetti Seed Company, Inc.*

Hollister, CA
Phone: (831) 636-4822
Fax: (831) 636-4814
www.orsettiseeds.com

Osborne Seed Company, LLC**

Mount Vernon, WA
Phone: (360) 424-7333
Fax: (360) 424-8900
www.osborneseed.com

Pacific Botanicals LLC

Grants Pass, OR
Phone: (541) 479-7777
www.pacificbotanicals.com

Paradise Gardens Rare Plant Nursery

Bonnors Ferry, ID
Fax: (253) 981-1506
www.rareplantnursery.net

Park Seed Company

Hodges, SC
Phone: (800) 845-3369
www.parkseed.com

Park's Organic Seed

Greenwood, SC
Phone: (800) 213-0076
www.parkseed.com

Peaceful Valley Farm & Garden Supply*

Grass Valley, CA
Phone: (888) 784-1722
www.groworganic.com

Pepper Joe's Inc

Myrtle Beach, SC
Phone: (888) 660-2276
www.pepperjoe.com

Pinetree Garden Seeds

New Gloucester, ME
Phone: (207) 926-340
www.superseeds.com

Plants of the Southwest

Santa Fe, NM
Phone: (800) 788-7333
www.plantsofthesouthwest.com

Prairie Hybrids Seeds

Deer Grove, IL
Phone: (815) 438-7815

Prairie States Seed

Wausa, NE
Phone: (402) 373-2514

Praying Mantis Farm

Canby, OR
Phone: (503) 209-0685

Priority Seed Production LCC**

Yuma, AZ
Phone: (928) 919-5901
Fax: (928) 317-3006
www.priorityseed.com

Rag & Frass Farm

Fort Meyers, FL
Phone: (239) 768-1119
Fax: (888) 768-3476
www.tomatogrowers.com

Rancho Purisima Farms*

Santa Maria, CA
Phone: (805) 922-7414
Fax: (805) 922-2695

Redwood City Seed Co.

Redwood City, CA
Phone: (650) 325-7333
Fax: (650) 325-4056
www.ecoseeds.com

Restoration Seeds

Ashland, OR
Phone: (541) 535-3532
www.restorationseeds.com





Rohrer Seeds

Smoketown, PA
Phone: (717) 299-2571
Fax: (800) 468-4944
www.rohrerseeds.com

Sakata Seed America, Inc.*

Morgan Hill, CA
Phone: (408) 778-7758
Fax: (408) 778-7768
www.sakatavegetables.com

Sand Hill Preservation Center

Calamus, IA
Phone: (563) 246-2299
www.sandhillpreservation.com

Seed Savers Exchange

Decorah, IA
Phone: (563) 382-5990
www.seedsavers.org

Seed Dynamics, Inc.*

Salinas, CA
Phone: (866) 321-9747
Fax: (831) 424-0174
www.seeddynamics.com

Seeds for the South

Graniteville, SC
www.seedsforthesouth.com

Seeds of Change

Rancho Dominguez, CA
www.seedsofchange.com

Seeds Trust

Littleton, CO
Phone: (720) 335-3436
www.seedstrust.com

Seedway LLC

Elizabethtown, PA
Phone: (800) 836-3710
www.seedway.com

Shamrock Seed Co. Inc.*

Salinas, CA
Phone: (831) 771-1500
Fax: (831) 771-1517
www.shamrockseed.com

Silver Seed Greenhouses

Bivalve, MD
Phone: (410) 873-2942

Siskiyou Seeds

Williams, OR
Phone: (541) 415-0877
www.siskiyouseeds.com

Select Seeds

Union, CT
Phone: (800) 684-0395
www.selectseeds.com

Snow Seed Organic Division

Salinas, CA
Phone: (800) 476-1333

Sourcepoint Organic Seeds

Hotchkiss, CO
Phone: (970) 872-4941

Southern Exposure Seed Exchange

Mineral, VA
Phone: (540) 894-9480
Fax: (540) 266-1021
www.southernexposure.com

Sow True Seed

Asheville, North Carolina
Phone: (828) 254-0708
Fax: (828) 254-0709
www.sowtrueseed.com

Strictly Medicinal Seeds

Williams, OR
Phone: (541) 846-6704
Fax: (541) 846-0872
www.strictlymedicinalseeds.com

Sunnyland Seeds

Paradox, CO
Phone: (970) 859-7248

Superior Organic Grains, Ltd.

Seymour, WI
Phone: (920) 833-6953
Fax: (920) 833-2751

Sustainable Seed Company

South Salt Lake, UT
Phone: (801) 491-8700
www.sustainableseedco.com

Sweet Corn Organic Nursery

Show Low, AZ
Phone: (928) 205-3438
www.sweetcornorganicnursery.com

Terra Organics *

Maxwell, CA
Phone: (530) 438-2126
Fax: (530) 438-2171
www.terraorganics.com

Territorial Seed Company*

Cottage Grove, OR
Phone: (800) 626-0866
Fax: (888) 657-3131
www.territorialseed.com

Terroir Seeds

Chino Valley, AZ
Phone: (888) 878-5247
www.Underwoodgardens.com

The Cooks Garden

Warminster, PA
Phone: (800) 888-1447
www.cooksgarden.com

The Living Seed Company*

Pt. Reyes Station, CA.
Phone: (415) 663-8002
www.livingseedcompany.com

The Maine Potato Lady

Guilford, ME
Phone: (207) 717-5451
www.maineptotatlady.com

The Pepper Gal

Ft. Lauderdale, FL
Phone: (954) 537-5540

Thompson & Morgan

Jackson, NJ
Fax: (888) 466-4769
Phone: (800) 274-7333
www.thompson-morgan.com

Thunderfoot/Earthworks-Sow Organic Seeds

Eugene, OR
Phone: (888) 709-7333
www.organicseed.com

Timeless Seeds, Inc.





Advancing organic agriculture through certification, education, advocacy, and promotion.

Conrad, MT
Phone: (406) 271-5770
www.timeless-seeds.com

Tomato Growers Supply Co
Fort Meyers, FL
Phone: (888) 768-1119
Fax: (888) 768-3476
www.tomatogrowers.com

Tomatofest Heirloom Tomato Seeds*
Little River, CA
Phone: (707) 937-1218
www.tomatofest.com

Top Notch Seeds, Inc.*
Brawley, CA
Phone: (760) 344-9700
Fax: (760) 344-1105
www.topnotchseed.com

Tozer Seeds America, LCC
Santa Maria, CA
Phone: (805) 922-6300
Fax: (805) 922-2111
www.tozerseeds.com

True Leaf Market
Salt Lake City, UT
Phone: (801) 491-8700
Fax: (801) 467-5730
www.trueleafmarket.com

Turtle Tree Seed
Copake, NY
Phone: (800) 930-7009
www.turtletreeseed.org

Uprising Seeds
Bellingham, WA
Phone: (360) 778-3749
www.uprisingorganics.com

Upstream Natives, A Division of Grass Seed Producers
Tangent, OR
Phone: (541) 926-4611
www.agsp.us

Victory Seed Co.
Molalla, OR
Phone: (503) 829-3126
www.victoryseeds.com

Vitalis Organic Seeds*
Salinas, CA
Phone: (831) 751-0937
Fax: (831) 751-6103
www.vitalisorganic.com

W-L Alfalfas
Ozark, MO
www.wlalfalfas.com

Weaver Seed of Oregon
Crabtree, OR
Phone: (541) 924-9701
www.weaverseed.com

Welter Seed and Honey Company
Onslow, IA
Phone: (800) 470-3325
Fax: (563) 485-2764
www.welterseed.com

Wild Garden Seed
Philomath, OR
Phone: (541) 929-4068
www.wildgardenseed.com

Williams Dairy Heifer Raising
Milton-Freewater, OR
Phone: (541) 558-3918

Woodhouse Farming + Seed Co.*
Tulelake, CA
Phone: (430) 667-2031
Fax: (530) 667-2034

Wood Prairie Farm
Bridgewater, ME
Phone: (207) 429-9765
www.woodprairie.com

White Seed Company
Oxnard, CA
Phone: (805) 983-4923
www.whiteseed.com

* Certified by CCOF

** CCOF Business Partner





Organic and Food Safety Consultants

Need outside help? CCOF cannot actively consult with its clients regarding organic certification compliance. We do offer a list of organic consultants and agricultural advisors as a resource. This list includes names and contact information as well as a description of the services each consultant provides. Organic consultants work in a variety of areas and can help with preparation of your Organic System Plan and addressing complicated regulatory issues. Visit www.ccof.org/certification/help/consultants-ag-advisors for the most current list of consultants.

Organic Consultants

Name and Description	Contact Information
Alluvial LLC, Agriculture Business Development Consultant Megan has worked with hundreds of California farmers, both as a CCOF Inspector and as a Sales Rep for Johnny's Seeds. Her client, Sonoma Hills Farm, was the first applicant to OCal program, and she has inspected several CCOF OCal farms. Megan has earned an MBA and Master in Food Sustainability. Specialization: OCal Cannabis; NOP Crops, Livestock, and Handler; Business Development	Megan Robertson, MBA 2751 4th Street PMB 203 Santa Rosa, CA 95405 (605) 940-8299 megan.alluvial@outlook.com Service Area: California
Ash Street Organics Inc Kelly is a sought-after consultant for American and Canadian companies of all sizes. With a flexible approach, Kelly helps her clients efficiently and cost-effectively prepare for and maintain organic certification. Her work as an active inspector, trainer and committee member keeps her current with organic industry changes. Specialization: Canada Organic Regime (COR) and equivalencies, National Organic Program (NOP) and equivalencies, Soil Association Health & Beauty Standards Languages in addition to English: Basic conversational French	Kelly A. Monaghan Toronto, Canada (416) 528-1490 kelly@ashstreetorganics.com www.ashstreetorganics.com Service Area: Physically available throughout North America, available globally via electronic means.
BiOrganic Solutions Mexico Apoyo y gestión de Certificaciones y/o inspecciones orgánicas, desarrollo de Plan de Manejo Orgánico, Gestión de Registro y auditorías; Revisión y registro de Insumos (Fertilizantes y Plaguicidas) Acreditación de OMRI, CDFA, etc; Soluciones a la medida. Vinculación con el sector orgánico. Acreditación orgánica. <i>Conduct Organic Certifications and/or Inspections, Development of Organic System Plan, carry out audits or inspections; Input Review and registration (Fertilizers & Pesticides) OMRI, CDFA, etc; Tailored Solutions. Organic Networking. Organic Accreditation.</i> Specialization: Certificaciones y Registros; USDA-NOP, LOOA-SAGARPA rules Languages in addition to English: Español	René Anguiano Uribe Guadalajara, Mexico (333) 579-7668 rene@biorganics.com.mx www.biorganics.com.mx Service Area: México, Estados Unidos, Centro y Sur América
Cannabis Ag Advisors (CAA) Cannabis Ag Advisors (CAA) works in all crops, helping both grower and handler businesses transition to organic. Support includes fertility and pest control for growers and recordkeeping and SOP's for handlers. I have been involved in organic ag for nearly twenty years, both as a grower and inspector. I have also worked closely with cannabis production for the last 10 years, and now with hemp as a viable crop! I offer organic certification help and consulting for organic hemp and OCal certification help and consulting for cannabis in California. I also offer assistance with SOPs and compliant practices for cannabis production and support on how to maintain biodiversity within hemp and cannabis operations. Specialization: Grower, Processor/Handler	Seth Rosmarin (530) 559-3552 cannabisagadvisors@gmail.com Service Area: Anywhere or via phone or video chat





Name and Description	Contact Information
<p>Christie Organic Consultants, Inc. Having worked both for major organic certification agencies as an inspector, reviewer, and certification representative, and as an independent organic consultant with a prominent consulting firm, anything from the most humble farm to the most complex multi-ingredient processing and packing operations, Lois Christie has seen it all from both sides, making Christie Organic Consultants uniquely qualified to assist you with all things organic. Lois is well versed in the regulations and requirements for the USDA National Organic Program (NOP), as the international standards such as Canada, the EU, Japan and Switzerland. We will train you and your staff, prepare your application and update existing forms and systems or create new ones, as needed. We will also assist with material reviews, extensive or complex responses, mediations and/or appeals.</p> <p><i>Después de haber trabajado para los principales organismos de certificación orgánica como un inspector, revisor y representante de certificación y como consultor independiente orgánico con una consultoría prominente, Lois Christie ha visto todo de diversas perspectivas, desde la más humilde granja hasta el más complejo procesamiento de multi-ingredientes al igual que operaciones de empaque; esto hace Christie Organic Consultants este capacitada especialmente para ayudarle con todo su manejo orgánico. Lois está altamente capacitada en los reglamentos y requisitos para el programa orgánico nacional (NOP) del USDA, así como muchas normas internacionales tales como Canadá, la UE, Japón y Suiza. Capacitaremos a su personal, prepararemos su solicitud y actualizaremos las formas y sistemas existentes o crear nuevos procesos según sea necesario. También le ayudaremos con materiales y opiniones; respuestas extensas o complejas, mediaciones y/o apelaciones.</i></p> <p>Specialization: Grower, Livestock, Processor, Trader, Co-Packer, Retail, Restaurant. USDA National Organic Program, Mexico (Reglamento de Productos Orgánicos/SAGARPA), Biodynamic, Non-GMO Certification, NSF 305 Body Care Certification, Material Registration (Review, OMRI, WSDA, CDFA)</p> <p>Languages in addition to English: Spanish</p>	<p>Lois Christie 1119 S. Mission Rd. #245 Fallbrook, CA 92028 (760) 723-3775 lois@christieorganic.com www.christieorganic.com Service Area: Worldwide, specializing in the U.S. and Mexico</p>
<p>Common Ground Organic Consulting You do the farming, I'll do the paperwork. Services include: beginning the organic certification process, inspection preparation, ongoing communication with your certifier, and hourly consultations for questions pertaining to transitioning to organic, input materials, record-keeping, adverse actions, and more.</p> <p>Specialization: Grower</p>	<p>Kelly Korman 1199 S Federal Hwy, Suite 241 Boca Raton, FL 33432 (561) 377-2197 kelly@commongroundorganic.com www.commongroundorganic.com Service Area: U.S.</p>
<p>Dana Ford Dana has worked for multiple certification agencies as a reviewer and inspector and has a unique perspective into certification. She will help you demystify certification and maintain compliance in your organic business. Services include assistance with the new application process, inspection preparation and ongoing certification for NOP or OCal certification programs.</p> <p>Specialization: Processor/Handler, Crops, Wild Crops, Cannabis</p>	<p>Dana Ford (915) 342-8697 danasp01@gmail.com Service Area: U.S.</p>
<p>Daniel Giacomini Independent nutritional and dairy management consultant for 25 years focusing on both conventional and certified organic dairy operations. Developed a process to customize nutritional and management programs for dairy farmers and the dairy feed industry while working to create a greater interface between industry and the dairy farmer - particularly certified organic dairy farmers.</p> <p>Specialization: Livestock (dairy)</p>	<p>Daniel Giacomini P.O. Box 354 Middletown, CA 94561 (707) 987-9184 dg.giacomini@gmail.com</p>





Name and Description	Contact Information
Dr. Joe Montecalvo Specializes in all aspects of handler and food processing certification requirements for USDA-NOP, EU and export to Japan and Canada compliance requirement. Have served as both an inspector and consultant to the organic food processing industry since 1993. Also specialize in organic food safety, HACCP assessments and optimization of plant sanitation operations and employee training in all areas of organic food safety. Specialization: Processor/Handler	Joe Montecalvo, PhD 510 Fresno Ave. Morro Bay, CA 93442 (805) 772-3574 montecalvo@charter.net Service Area: U.S. and international
Fairchild Consulting, LLC Laura has a wide breadth of experience in business entrepreneurship, science and nutrition. Recognizing a growing need in the market and following her passion for organic healthy living, Laura embarked upon a career in Organic Certification in 2013. Since 2013, Laura has been an inspector for CCOF and has worked for multiple certification agencies as a reviewer and inspector. Specialization: Grower, Processor/Handler, OCal Cannabis, Broker/Trader, Private Label, Co-Packer, Retail/Restaurant, Split-Operations Languages in addition to English: Spanish	Laura Fairchild Cardiff-by-the-Sea, CA 92007 (760) 613-5677 Laurafairchild@yahoo.com Service Area: San Diego County, Southern California, Arizona
Four Seasons Ag Consulting Farming organically ourselves since 1989, we help develop Farm Plans and OSPs. We also provide full-service monitoring and recommendations for pest, disease and weed management and fertility needs. Specialization: Grower	Cindy Lashbrook, Bill Thompson 12230 Livingston Cressey Rd. Livingston, CA 95334 (209) 761-0081 foursea@clearwire.net Service Area: Central and Northern California
Independent Organic Services, Inc. Consulting and assistance in all areas of organic production, processing and certification. Over 20 years working in organic certification. Accredited organic inspector, former certification program manager for a large national certifier. Trained in HACCP, ISO 9001:2001. Experienced with NOP, JAS, COR and EU organic standards. <i>Consultoría y asistencia en todas las áreas de producción, procesamiento y certificación orgánica. Más de 20 años trabajando en certificación orgánica. Inspector orgánico acreditado, ex gerente del programa de certificación para un gran certificador nacional. Formado en HACCP, ISO 9001: 2001. Experiencia con NOP, JAS, COR y los estándares orgánicos de la UE.</i> Specialization: Farming, Livestock, Processor/Handler, apiculture, community grower groups, and transition to Organic (agricultura, ganado, manipulación/procesamiento, apicultura, grupos comunitarios y la transición a producción orgánica) Languages in addition to English: Spanish	Garth Kahl 14941 Lobster Valley Rd. Alsea, OR 97324 (541) 486-4400 / (541) 602-2156 independentorganic@gmail.com www.independentorganicservices.com/ Service Area: Global
Integrated Organic Services, Inc. Based in Mexico, we provide evaluation, development, training and verification to the following international organic standards to companies located in the USA, Mexico and Central and South America: NOP (USA), LPO (Mexico), COR (Canada), EU (European Union), JAS (Japan). Services include development & review of Standard Operating Procedures & Logs and Organic Plan, personnel training, review of inputs, materials and ingredients and development, label review and evaluation of audit trace back and mass balance systems. We put our bilingual organic expertise at your disposal. <i>Basado en México, proveemos evaluación, desarrollo, capacitación y verificación a las siguientes normas orgánicas internacionales a empresas ubicadas en los EEUU, México y Centro y Sur América NOP (Estados Unidos), LPO (México), COR (Canadá), UE (Unión Europea), JAS (Japón). Evaluamos el cumplimiento de insumos al NOP y traducimos la documentación requerida para obtener el registro OMRI.</i> Specialization: Grower (including greenhouse), Processor/Handler, Retail Languages in addition to English: Spanish	Cara Smiley Oaxaca, Oaxaca, Mexico +52 1-951-228-3386 csmiley@integratedorganic.com www.integratedorganic.com Service Area: Mexico, Central America, South America, U.S.





Name and Description	Contact Information
Keep It Simple: Organic Solutions Because all operations are unique, I am dedicated to designing compliance systems that are tailored to meet the needs of your operation while being practical, manageable and above all simple. Because if it doesn't work for you, it doesn't work. As a full time organic inspector since 2006, I have completed over 1,200 inspections, encompassing grower, handler/processor, livestock and dairy operations. From trace-back audits to dry matter calculations, I have the necessary experience to reduce your paperwork burden while providing solid systems of documentation that will keep your certification efforts as efficient and hassle-free as possible. Specialization: Grower, Livestock, Processor/Handler	Benjamin Lewis 204 J St. Davis, CA 95616 (530) 574-1407 SimpleOrganicSolutions@gmail.com www.KeepItSimpleOrganicSolutions.com
Knuckleball Agricultural Services Experienced Organic grower and livestock farmer, Knuckleball Ag designs and develops full-farm Regenerative Organic management plans for row crop, grain crop, orchard, and livestock operations. This includes preparation of certification documents and compliance plans for animal welfare and Certified Organic operations. Provides soil moisture and pest monitoring and soil sampling. Specialization: Grower, Livestock, regenerative organic, Animal Welfare	Paul Glowaski P.O. Box 831 Colfax, CA 95712 (260) 450-0450 paul@knuckleball-ag.com www.knuckleball-ag.com
Mark Chass Comprehensive certification and inspection experience since 1982. Specialization: Grower, Livestock, Processor/Handler	Mark Chass P.O. Box 2161 Sebastopol, CA 95473 (707) 824-9544 cell (707) 217-6351 markchass@comcast.net Service Area: San Francisco Bay Area and Northern California
Murray Farm, Inc. Committed to organic regenerative agriculture since his college days, Scott is a passionate sustainable agriculture consultant. With over 40 years of organic production experience in the United States & Mexico Scott provides expert skills from seed to soil to sales. Recently, Scott has been specializing in coffee cultivation. Call Scott today. Specialization: Handler, Grower and Livestock Certification	Scott A. Murray 760-805-1380 scottamurray@sbcglobal.net www.edgeofurbanfarm.com Service Area: San Diego County/ Southern California
ORG&NICS The ORG&NICS online course is a rapid, simplified walk-through to best prepare you, your employees and your facility for the USDA Organic Certification audit and continued compliance. No matter your product, whether it's energy bars, a great new line of skincare or the best herbal remedy, this course has all the required regulatory preparation and details ready for you. You just customize and fill in the blanks while guided each step of the way (including live one-on-one help) to being fully prepared for your first successful USDA Organic Audit. Specialization: Personal Care and Food Products for Manufacturers, Processors	Vickie Natale San Clemente, CA (949) 481-9900 vickie@orgnics.com www.orgnics.com Service Area: Worldwide
Organic Consulting Firm, The Let The Organic Consulting Firm (The OCF) do the work for you! The OCF is an international company providing full-service evaluation, development, training, and verification to organic standards, including USDA, JAS, Canada, EU, and others. The founders are active in today's organic certification industry. The OCF will integrate organic compliance into existing procedures to create a complete customized Organic System Plan. Specialization: Grower, Livestock, Processor/Handler, Retail	Karen Troxell, Shannon Murphy Temecula, CA 92591 (951) 676-4395 info@theocf.com www.TheOCF.com Service Area: Offices located in Southern California, traveling globally, specializing in the U.S., and Canada
Organic Help Organic certification consultant specializing in crops and processing. Services include assessment to USDA NOP and international standards compliancy. Offering complete Application and Organic System Plan development. Consulting with emphasis on support and education for the producer and staff. Specialization: Grower, Processor/Handler	Carol Cripe 18870 Stetson St Apple Valley, CA 92308 (760) 550-0519 lilacoaksranch@gmail.com Service Area: Southwest U.S.





Name and Description	Contact Information
<p>Organic Integrity International Over 35 years of experience in organic handling, farming and consulting/training. Have worked in over 40 countries with governments, many of the largest organic companies in the world down to small start-ups. I am sure we can assist in bringing success to your certified organic endeavors. Specialization: Grower, Grower Groups, Processor/Handler (simple and complex manufacturing), Retail Languages in addition to English: Spanish</p>	<p>Rick Martinez 908 W. Virginia Ave Tampa, FL 33603 (813) 765-0282 organicintegrity@msn.com Service Area: Worldwide</p>
<p>Richard D. Siegel Law Offices Agricultural lawyer in Washington, DC, for over 30 years, specializing in legal counsel and Federal government representation for organic food & fiber companies, ingredient companies, fertilizer and seed companies, associations and certifiers. Former Deputy Assistant Secretary, USDA. Specialization: Regulatory Assistance</p>	<p>Richard Siegel 600 New Hampshire Ave. NW #500 Washington, D.C. 20037 (202) 518-6364 fax (202) 234-3550 rsiegel@rdslaw.net www.rdslaw.net Service Area: U.S. and international</p>
<p>Rick Falkenberg, Ph.D. We simplify the certification process for you, no matter if you are experienced or a beginning organic producer, processor, trader, distributor, retailer or restaurateur. We can assist you in assuring that your organic facility, ingredient and product suppliers are fully compliant to standards such as the USA NOP 7 CFR Part 205, the European Union EEC 2092/91, the Japan JAS and IFOAM. Specialization: Processor/Handler, Retail</p>	<p>Rick Falkenberg, Ph.D. Turlock, CA 95382 (831) 596-3652 fax (888) 867-4137 falkenberg@sbcglobal.net Service Area: California and Pacific Northwest</p>
<p>Rodale Institute Rodale Institute is growing the movement of regenerative organic agriculture through research, farmer training and consumer education. The Institute launched their organic consulting program in 2019 and offers systems-based consulting services on regulations, agronomy and marketing. Consultants are based across the United States in the Northeast, Midwest and on the West Coast. Specialization: Grower, Livestock, Processing, Regenerative Organic Certification (ROC), organic agronomy and technical advice Languages in addition to English: French</p>	<p>Sam Malriat Kutztown, PA (610) 683-1416 consulting@rodaleinstitute.org www.rodaleinstitute.org Service Area: U.S.</p>
<p>Santa Maria Quality & Food Safety Después de treinta años de experiencia en empresas de producción agrícola Monica decide trabajar por su cuenta como asesor junto con su equipo de trabajo en la implementación de programas de manejo orgánico. Monica está preparada con su equipo de trabajo apoyar a su empresa a cumplir todos los requerimientos que su cliente le solicita. After thirty years of experience in agricultural production companies, Monica decided to work on her own as an advisor together with her work team in the implementation of organic management programs. Monica is prepared with her work team to support your company to meet all the requirements that your client requests. Specialization: Grower (including greenhouse), Processor/Handler, Private Label, LPO (Senasica-MX), COR (Canada), EU (European Union), JAS (Japan) and others. Food Safety (PrimusGFS, GlobalGAP). Social Responsibility: SMETA, Fair Trade Languages in addition to English: Spanish</p>	<p>Monica Santa Maria Posada San Cristobal 179 Col. Rincón de los Arcos, Irapuato, Guanajuato, MX 36633 +52 (462) 170-4535 monica@santamariaqfs.com msantamariachavez@gmail.com www.santamariaqfs.com Service Area: Worldwide (specializing in Mexico and US)</p>





Name and Description	Contact Information
<p>Sheila Linderman Organic certification and products specialist, with expertise in processing, farming, and personal care/cosmetics. Specialization: Grower, Processor/Handler, Personal Care Products, Retail Languages in addition to English: French, German, Italian, Spanish</p>	<p>Sheila Linderman 738 East Dundee Road, Ste 219 //2090 Route de la Noix lieu-dit "le Baleyrier" Palatine, IL 60074, USA//24420 Savignac-les-Églises, France (818) 235-2232 +33(0)6 13 31 42 33 sheila@sheilalinderman.com www.sheilalinderman.com Service Area: U.S., Canada, EU (particularly France, Germany, Italy, Spain, UK), Morocco</p>
<p>Solstice Solutions Solstice Solutions specializes in regulatory and certification assistance for the mushroom farming, processing and retail industries. Whether you are just starting your operation, or need assistance transitioning to a Certified Organic status, we have a solution for you! We are experts in mushroom farming, organic certification, and MGAP systems. Specialization: Grower, Processor/Handler, Broker, Private Label, Retail/Restaurant, Split-Operations</p>	<p>Krysta Froberg 3525 E. Congress Ave. Spokane, WA 99223 (509) 994-7611 krysta@solsticesolutionslt.com Service Area: Worldwide</p>
<p>Soporte Tecnocomercial de México SC/Agrosupport of Mexico Experience in all aspects of handler and crop certification requirements for USDA-NOP, Organic Food Safety, HACCP assessments and optimization of plant sanitation operations, as well as employee training in all areas of organic food safety. Specialization: Technical and commercial support in the whole agricultural supply chain Languages in addition to English: Spanish</p>	<p>Eduardo Medina Catedraticos 554 Ote Col. Chapultepec Culiacán, Sinaloa, Mexico 80040 (667) 713-9592 / (667) 713-9556 (667) 755 0676 emedina@agsm.mx www.agsm.mx Service Area: U.S., Mexico, and South America</p>
<p>Sustainable Strategies Advisors in Food and Agriculture. Bob Anderson is a recognized authority and has hands-on experience in all aspects of organic agriculture, organic processing, organic certification, marketing, government relations and international trade. He also serves as an advisor to OTA, the USDA, NOP, Foreign Agriculture Service, USTR and U.S. Department of State. Until 2000, he was president of Walnut Acres Organic Farms, America's original organic farm and first value added processor. Specialization: Processor/Handler and International/foreign certifications and trade agreements as well as Organic Strategies and Livestock production, including Animal Welfare.</p>	<p>Robert Anderson 206 Harris Avenue Boalsburg, PA 16827 (814) 574-1063 bobanderson@sustainablestrategiesa.com Service Area: Worldwide</p>
<p>Todd Linsky Consulting Todd Linsky Consulting, an organic brand management company, offers a balanced approach and a quality of service not currently available. TLC focuses on serving the comprehensive needs of growers, retailers, and wholesalers worldwide by building brands and increasing supplies while maintaining the integrity of the natural products industry. Specialization: organic brand management; bridging the gap between the grower, the wholesaler, and the retail community</p>	<p>Todd Linsky (661) 342-3409 todd@toddlinsky.com www.toddlinsky.com Service Area: Worldwide</p>
<p>Traditional & Biodynamic Vineyard Consulting Specializing in conversion and establishment of vineyards to organic, biodynamic, and regenerative farming. For wine to truly capture the essence of the site, the authenticity of a sense of place, the vineyard must be farmed meticulously. Our passion and energy focuses on the details of farming organic, regenerative and biodynamic. Specialization: USDA organic, Demeter Biodynamic Languages in addition to English: Spanish, French</p>	<p>Philippe Coderey; Natalie Winkler (831) 760-2460; (707) 230-1924 philippe@bdvinegrowers.com natalie@bdvinegrowers.com Service Area: California - Sonoma County, Napa Valley, Santa Cruz, Santa Barbara and beyond. France Burgundy, Rhone, Provence</p>





Name and Description	Contact Information
<p>Wolf & Associates, Inc. Organic specialists for 40 years-experts in organic certification, regulations, policy, compliance, strategy, production, and handling. NOSB petitions, materials assessment, input R&D. Organic System Plans for NOP/EU/COR. Input reviews & OMRI/WSDA/CDFA applications. Strategic planning, sustainable development, growth strategy. Triple bottom line mission. Global team with 300+ years combined organic experiences. Specialization: Grower, Livestock, Processor/Handler, Retail, Wild Harvest, Marine, Greenhouse Production, Broker/Trader.</p>	<p>Bill Wolf, President: Lead-Strategy & Vision John Foster: Lead-Certification & Operations Sue Wagner: Lead-Materials & Client Services 49 Race Street P.O. Box 458 Newcastle, VA 24127 (540) 864-5107 fax (540) 864-5161 info@organicspecialists.com www.organicspecialists.com Service Area: Worldwide</p>

Food Safety Consultants

Name and Description	Contact Information
<p>CAFF (Community Alliance with Family Farmers) The Community Alliance with Family Farmers advocates for CA family farmers and sustainable agriculture. CAFF's food safety services to farmers include: Workshops to assist growers in understanding what GAPs are and what growers need to do to follow/adopt GAP principles; One-on-one field visits to help identify areas of concern and where possible practical solutions to food safety concerns; Review of food safety plans for third party audit preparation and assistance for preparing documentation for an audit; Mock audits for ensuring preparedness for a 3rd party audit; and food safety resources for farmers. CAFF members receive reduced rates for these services. A description of CAFF's food safety services can also be found at www.caff.org/programs/foodsafety. Specialization: Food safety for family farms</p>	<p>Kali Feiereisel CAFF (Community Alliance with Family Farmers) (530) 756-8518 ext. 135 foodsafety@caff.org www.caff.org Service Area: California</p>
<p>Cathy Carlson Cathy Carlson is a private consultant for on farm food safety programs of all sizes. She brings to farmers a diverse background of program management, regulatory experience and sustainable farming as a Farm Fellow with the Ecological Farming Association. She has spent the past few years working as a Quality Assurance and Food Safety Manager for the fresh cut produce industry in the Central Coast area. Prior to that she worked for state and federal agencies as a policy regulator and agriculture research aide. She has been the project manager on diverse projects ranging from residential construction to sustainable small-scale farming. Her mission is to diverse a simple, low cost food safety plan to assist and advise family farmers as the requirements of the food safety modernization act are unveiled. Specialization: Fresh Cut Produce (Leafy Greens)</p>	<p>Cathy Carlson Carlson Food Safety Consulting (831) 818-4109 carlsonfsconsulting@gmail.com www.linkedin.com/in/cathycarlson</p>
<p>Gary Rohman Gary Rohman's career spans over 30 years in agriculture and ranch operations. In 2009, Rohman began Farm to Fork, LLC, which specializes in food safety compliance consulting. Rohman builds food safety programs for growers that walk them through the requirements of the food safety standards, simplifying the audit process for each grower while teaching them the importance of food safety. Rohman understands the complexities of farming in the 21st century, and can offer many cost/time saving ideas to meet food safety compliance. Specialization: Food Safety Compliance Services</p>	<p>Gary Rohman Farm to Fork, LLC (559) 804-6113 gary@farmtoforkservices.com Service Area: California and Idaho</p>





Name and Description	Contact Information
<p>Juli Ogden of The Farm Plan</p> <p>In an industry known for its complexity, Juli Ogden is pioneering a way of doing things that is within reach of every farm, no matter how large or how small. The Farm Plan is available in a variety of formats, and training and services offered include public workshops, group consulting and 1 on 1. Her training is highly practical, and participants in public training courses walk away having completed much of their food safety program. For group and 1-on-1, services are tailored to the crop and individual circumstances.</p> <p>The Farm Plan covers GLOBALG.A.P. IFA, HPSS and Organic programs, allowing farmers to save time and money through a single program. Service areas: Based in Washington State, but we serve farmers all over the U.S</p> <p>Specialization: GlobalG.A.P., Organic</p>	<p>Juli Ogden The Farm Plan 100 Malaga Alcoa Hwy Wenatchee, WA 98801 (509) 662-7600 juli@thefarmplan.com www.thefarmplan.com Service Area: United States</p>
<p>Stephen V. Bird</p> <p>Let me help you to simplify navigating food safety rules under an organic management system. I can save you time and money; creating a food safety plan, preparing for your next audit (mock audits), meeting FSMA requirements, training your staff to lead audits, and/or solving issues of concern noted in previous audits. I know what it takes to get through audits efficiently. Lead Instructor: FSPCA Preventative Controls for Human Food, FSMA Produce Rule, & HACCP. (Please visit my website for information on current trainings).</p> <p>Specialization: Grower, Processor/Handler, Food Safety (GlobalGap, Ranch, Harvest Crew, Cold Storage, Processing w/ HACCP, & MGAP)</p>	<p>Stephen V. Bird 10 Raymond Court Logan, UT 84321 (916) 214-3954 stephenvbird@gmail.com www.organicandfoodsafetytraining.com Service Area: California and Western States</p>

Ag Advisors

Name and Description	Contact Information
<p>Agricultural Consulting, Inc.</p>	<p>James Mose Selma, CA (559) 285-7757 mosebug@hotmail.com</p>
<p>American Insectaries, Inc</p> <p>We have been in business for 15 years offering field scouting, IPM program design, and beneficial insects for growers. Our concentration is in avocados and citrus, of which we currently scout about 2500 acres in San Diego and Riverside counties, of which about 450 acres is organic. Jim Davis has held PCA license # 2759 since 1984 and has also worked in vegetables, herbs, cut flowers, nursery, and turf.</p>	<p>James Davis Escondido, CA (760) 747-2920</p>
<p>ATTRA/NCAT</p> <p>The National Center for Appropriate Technology (NCAT) manages the ATTRA project — the National Sustainable Agriculture Information Service. ATTRA provides free information in English and Spanish about organic farming and marketing. These resources help guide certifiers and producers through transition, certification, and production for a wide range of crops and livestock.</p>	<p>Rex Dufour, Marisa Alcorta Davis, CA (530) 792-7338 rexd@ncat.org marisaa@ncat.org www.ncat.org</p>





Advancing organic agriculture through certification, education, advocacy, and promotion.

Name and Description	Contact Information
<p>Crop Production Services, Inc.</p> <p>At Crop Production Services we are focused on one thing and one thing only – providing our customers with the products and services they need to grow the best crops possible. We do this farm by farm, nursery by nursery and customer by customer by leveraging our global experience. With more than 30 staffed facilities in California our strength in “Matching Science and Technology to Grower Needs” is the benchmark for superior agricultural sales and service to California’s diverse grower community. At C.P.S. we recognize the importance of organic farming and carry a wide selection of organic products.</p>	<p>David Goodrich Santa Maria, CA (805) 928-8277 david.goodrich@cpsagu.com</p> <p>Glenn Feenstra Riverside, CA (951) 203-4995 glenn.feenstra@cpsagu.com www.cpsagu.com</p> <p>Ryan Vieira Fresno, CA (559) 349-9508 ryan.vieira@cpsagu.com www.cpsagu.com</p>



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(831) 423-2263



831-423-4528



Recordkeeping Checklist for Organic Growers

Recordkeeping is required for organic certification. The purpose is to track all of your farming activities, from field preparation and planting to the crops you harvest and sell. This checklist describes the types of records you must keep as part of your organic certification. There are no requirements about how you record the information, but it must be done in some kind of written format that organic inspectors will be able to understand. In some cases, we have sample forms to assist you. In other cases, you will need to maintain original documents such as receipts, etc.

- ☐ Keep records of all the seeds, annual transplants, planting stock, and input materials (fertilizer, compost, soil amendments, planting mixes, etc.) you use. For example:
 - Receipts for purchases
 - Production records for transplants or input materials you produce yourself
 - Harvest records for seed you saved from your own production
- ☐ Keep records of what you plant, when you planted it, and where it was planted. These sample forms can help you:
 - Seed and Stock Planting Record
 - Activity Log
- ☐ Keep track of what fertilizers, pest control materials, and other input materials you use, how much you use, and when and where you used them. These sample forms can help you:
 - Input Record
 - Activity Log
- ☐ Keep track of what you harvest, how much you harvest, and where you harvested it from. This sample form can help you:
 - Harvest Record
- ☐ Keep track of how your crops are handled once they leave the field. This sample form can help you if you do the handling yourself:
 - Activity Log
- ☐ If you send your crops to another certified organic operation for handling or processing, keep records of what you sent, where you sent it, when you sent it, and what you received as the outcome. For example:
 - The handler's current organic certificate
 - Delivery or receiving documents for your delivery to the handler
 - Invoices, pack-out summaries, or other final statements for the finished product
- ☐ Keep track of what you sell, how much you sell, who you sell it to, and how much money you received. For example:
 - Invoices, sales receipts, sales summaries
- ☐ If you sell at Farmers' Markets, track how much of each product you take to each market and how much you brought home unsold. This sample form can help you:
 - Market Load List



Seed and Stock Planting Record

This record is for documenting the seed and planting stock you use and its status. Keep receipts and other relevant documentation with your records. Remember that although you may use nonorganic seed and planting stock if they are not available in organic form, you must maintain documentation regarding the organic status of the seed/stock, and whether it was non-GMO and untreated. Documentation regarding your search for an organic equivalent is also required if you use nonorganic seed/stock. Annual transplants must always be certified organic.

Operation Name: _____ **Year:** _____

Crop/Variety	Supplier	Lot #	Documentation of organic status?	Documentation of non-GMO status?	Documentation of untreated status or allowed treatment?	Place planted	Date planted	Quantity planted
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			
			<input type="checkbox"/> Yes	<input type="checkbox"/> Yes	<input type="checkbox"/> Yes			

Additional Notes:

Biodiversity & Natural Resource Cost-Based Monitoring Log

Organic production must, by definition, be managed to respond to site-specific conditions by integrating cultural, biological and mechanical practices that foster cycling of resources, promote ecological balance and conserve natural resources. Certified organic operations must select, carry out and record production practices that “maintain or improve the natural resources of the operation,” (NOP§205.200). This form can be used to track costs associated with pest and fertility management on a daily, weekly, monthly or annual basis in order to monitor the effectiveness of the Biodiversity Conservation & Natural Resource Management plan outlined in OSP form G4.2.

Operation Name: _____ Client ID: _____

Date	Method of Pest / Fertility Management	Cost	Total Cost to Date	Notes

Biodiversity & Natural Resource Monitoring Log

Organic production must integrate cultural, biological and mechanical practices that foster cycling of resources, promote ecological balance and conserve natural resources. Certified organic operations must select, carry out and record production practices that “maintain or improve the natural resources of the operation,” (NOP §205.200). This form can be used to record observations made on a daily, weekly, monthly or annual basis to monitor the effectiveness of the Biodiversity Conservation & Natural Resource Management plan outlined in OSP form G4.2.

Operation Name: _____ Client ID: _____

Date	Location / Parcel ID	Observations (May include but are not limited to soil composition, soil stability, water quantity, water quality, native or invasive species, pollinators, wildlife habitat availability, etc.)	Benefits

Input Record

To help you to keep track of the materials (fertilizers, pest control materials, soil amendments, adjuvants, etc.) that you apply to your farm, complete one of these forms for each parcel/block and maintain in your records to update as necessary.

Farm Name: _____ Crop Year: _____

Date	Parcel ID	Material Applied (Brand Name, Manufacturer, Formulation)	Purpose	Rate/ Amount

Additional Notes and Observations:

Equipment Cleaning Log

If you grow or handle both organic and non-organic products, equipment must be cleaned according to protocol set forth in your organic system plan (OSP) in order to maintain the organic integrity of your product. To ensure that this is done properly, keep this form near each piece of equipment that is cleaned and update it every time.

Operation Name: _____ Year: _____

Type of Equipment	Date Cleaned	By

Additional Notes and Observations:

Harvest Record

To help you keep track of when you harvest your organic crops and what you do with them afterwards, make sure to regularly update this form and maintain it in your records.

Farm Name: _____ Crop Year: _____

Harvest Date	Parcel/Block ID	Crop Type	Quantity	Where Stored or Sold

Additional Comments:

Market Load List

Market Location: _____ Day/Date: _____

Product	Organic Status	Source (Field or Supplier)	Quantity Brought to Market	Quantity Sold	Price	Quantity Remaining

Total Organic Sales	
Total Nonorganic Sales	

Activity Log

Record keeping is an essential part of good organic farming practices. This all-purpose form can be used to keep track of all activities that occur on a given parcel/block (mulching, spraying, planting, irrigating, mowing, applying manure, etc.).

Farm Name: _____ Crop Year: _____

Date	Parcel ID	Activity	Notes

Affidavit of Land History

- ▶ This document is your attestation of materials applied to the land during your management control and is necessary to determine the parcel's eligibility for organic certification. If you have a special situation regarding verification of land use, contact CCOF to discuss it.
- ▶ Where more than one party must attest to activities, use additional copies of this [Affidavit of Land History](#).
- ▶ To establish land history, CCOF may require additional verification from government agencies (e.g. Pesticide Use Reporting) or other sources (e.g. contract materials applicators). **Making a false statement to an accredited certifying agent shall be subject to the provisions of section 1001 of title 18, United States Code. (NOP §205.100(c)(2)).**

A. This Affidavit of Land History pertains to the following parcel:

Parcel name: _____

Block/lot numbers or greenhouse/shadehouse numbering, if applicable: _____

Parcel acreage: _____

Street address: _____

City: _____ County: _____ State: _____ Country: _____

Geographical coordinates or latitude/longitude; County Assessor's Parcel Number (APN), Section/Township/Range (S/T/R), or other parcel location description: _____

B. I have direct and comprehensive knowledge of the activities and materials applied to the parcel named above from:

_____ through _____
MM/DD/YY MM/DD/YY

I have this knowledge because:

- ☐ I owned the parcel and controlled activities taking place there during this time period.
- ☐ I managed the parcel and controlled activities taking place there during this time period.
- ☐ Other (describe): _____

C. Attestation of Material Use:

- ▶ *The USDA National Organic Program (NOP) standards require that land used for organic production complete a three-year transition free of applications of prohibited materials.*
- ▶ *Complete this section to attest to **all materials used** during time period you have listed in part B above, **including the current crop cycle** if your operation currently manages the parcel, but **excluding any materials used more than 3 years ago**.*
- ▶ *List the full product brand name, manufacturer name, and application date for **all materials** applied to this parcel during the relevant time period, including, but not limited to: fertilizers, pest or disease control materials, herbicides, compost and manure, seed treatments (including coatings, pelleting materials, and inoculants), adjuvants, etc.*

During the time period listed in part B above (excluding dates more than 3 years ago, if applicable), I attest the following:

- ☐ No materials of any kind were used (including during the current crop cycle, if applicable).
- ☐ All materials used (including during the current crop cycle, if applicable) are listed in the Table of Materials Used on the following page.
- ☐ All materials used (including during the current crop cycle, if applicable) are listed on attached pages, including full product/manufacturer names and application dates.

I attest that the information above is complete and correct to the best of my knowledge. I understand that making a false statement to an accredited certifying agent shall be subject to the provisions of section 1001 of title 18, United States Code, per NOP §205.100(c)(2).

Name (Print): _____ Title: _____

Company: _____

Email: _____ Phone: _____

Signature: _____ Date: _____

Parcel name:

D. Table of Materials Used

This is a list of **all materials (fertilizers, pest or disease control materials, herbicides, compost and manure, seed treatments (including coatings, pelleting materials, and inoculants), adjuvants, etc.)** used at this parcel during the time period indicated in section B of the parcel's Affidavit of Land History.

[illegible]

Search Record: Commercial Availability of Organic Seed & Planting Stock

Farm Name: _____ Crop Year: _____

	What site-specific characteristics or traits do you need from each crop? (ex. mildew resistance)	Why are your crop needs not met by an equivalent organic variety?	Which organic seed or stock suppliers have you contacted?	Dates Contacted	Method of Contact
1.	Crop: Traits:				
2.	Crop: Traits:				
3.	Crop: Traits:				

Suggested Neighbor Notification and Drift Prevention Letter

CCOF recommends that growers inform neighbors of the organic status of their parcels.

This is a sample text for growers to use or not use as you see fit. Revise this letter to suit your needs and your relationship with your neighbor/s. See the National Organic Program (NOP) regulations regarding border and buffer requirements.

Date:

Dear Neighbor:

I am (growing, producing, processing, etc.) (crops, livestock, food products, etc.) using organic methods. I will need your help and cooperation if I am to be successful. In order to sell my (crop, product, animals, etc.) I must follow the regulations laid out in the United States Department of Agriculture's (USDA) National Organic Program (NOP). I am a member of CCOF who is an NOP accredited certification agency. I undergo yearly inspections with CCOF in order to remain "Certified Organic" and sell my products as such.

I am practicing organic methods at the following locations: (INSERT LOCATIONS).

Since you are an adjoining property owner I want to inform you of my plans and ask for your help. I ask that you make a good-faith effort to minimize the movement of any fertilizers and pesticides prohibited for organic production under the USDA NOP regulations. If you plan to use synthetic fertilizers or pesticides on your adjoining land, please take precautions to prevent over spray, drift, or runoff onto my property or facility. If any chemical drift is found in excess of 5% of EPA tolerance on my crops as a result of spray drift, it could cause me the loss of organic status and my CCOF certification. Such contamination could cause me great financial hardship.

If you would like to know more about my organic certification please feel free to call me or CCOF. If I can be of any service to you as you plan your work I would be happy to help. Please feel free to contact me if you have any questions. Thank you very much for your help and consideration.

Sincerely,



Keep Your Labels Compliant

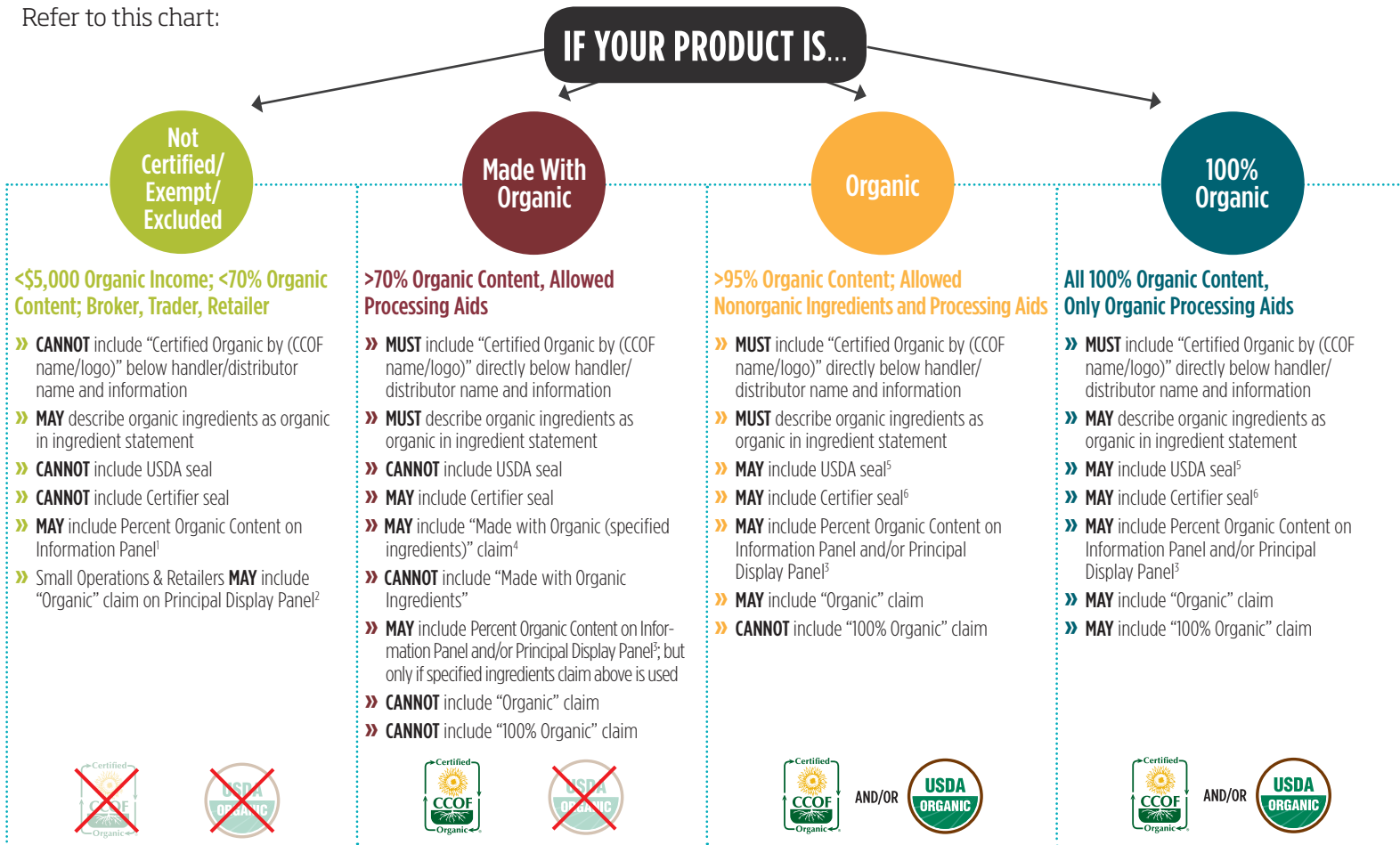
ORGANIC LABELING GUIDELINES

For All Labels

For complete organic labeling regulations, please refer to Sections §205.303, §205.304, §205.307 and §205.311 of the USDA Organic Standards. All labels must be approved by CCOF.

For Retail Labels

Refer to this chart:



For Wine Labels

Unique requirements apply. Visit www.ccof.org and search "Wine Labeling Guide."

For Nonretail Containers

Nonretail containers include produce boxes, bulk products, etc. The following applies to containers for products certified as either "Organic" or "100% Organic."

- » **MUST** display production lot number if the operation uses a lot numbering system.
- » **MAY** include "Certified Organic by CCOF," the USDA seal⁶, the Certifier seal⁶, and/or the appropriate organic claim. Use of these elements is encouraged to ensure identification of organic products.

¹Only applies to products with <70% organic content, if they also identify ingredients as organic. §205.101(a)2, §205.305(a)2

²Only applies to products produced by an operation that makes less than \$5,000 a year organic income, or is excluded, or is a retail establishment that does not process organic products (grocery departments); or a handling operation that processes ready-to-eat foods (retail deli). §205.101(a)1

³The size of the percentage statement must not exceed one-half the size of the largest type size on the panel on which the statement is displayed and must appear in its entirety in the same type size, style, and color without highlighting. §205.303(a)2, §205.304(a)2

⁴Cannot list more than three organically produced ingredients or food groups; such as: beans, fish, fruits, grains, herbs, meats, nuts, oils, poultry, seeds, spices, sweeteners, and vegetables or processed milk products; letters cannot exceed one-half the size

of the largest type on the panel and which appears in its entirety in the same type size, style and color without highlighting. §205.304(a)1

⁵The USDA seal must replicate the form and design as shown above and must be printed: on a white background with a brown outer circle and with the term, "USDA," in green overlaying a white upper semicircle and with the term, "organic," in white overlaying the green lower half circle; or on a white or transparent background with black outer circle and black "USDA" on a white or transparent upper half of the circle with a contrasting white or transparent "organic" on the black lower half circle. The green or black lower half circle may have four light lines running from left to right and disappearing at the point on the right horizon to resemble a cultivated field. §205.311(b)

⁶If displaying both the USDA seal and the Certifier seal, the USDA seal must be more prominent. §205.303(a)5



GLOBALG.A.P.

GFSI CERTIFICATION FOR ORGANIC PRODUCERS

Multiple Certifications Under One Roof

CCOF brings our certification expertise, service, and integrity to GFSI level food safety audits. Our highly trained auditors can perform organic and food safety inspections on the same trip, saving on costly inspector travel and your valuable time. PrimusGFS and GLOBALG.A.P. certifications prepare your operation for compliance with the Food Safety Modernization Act (FSMA). CCOF also provides food safety certification for your non-organic acreage, so long as some aspect of your farm is organic or in transition.

Food Safety Certification for Organic Producers and Handlers

Food safety certification is your passport to expanding markets, and CCOF will help you get there! Our food safety program is by and for organic producers. CCOF's highly trained inspectors and staff are knowledgeable about organic and food safety requirements, making CCOF certification personal and accessible. Join more than 4,000 organic farmers, handlers, producers, and ranchers who choose CCOF for service-oriented certifications, diverse educational offerings, and dedicated policy work. Our globally recognized programs allow organic producers and handlers to succeed in a competitive marketplace.

Our food safety program offers:

- » Food safety auditors who are also qualified to perform organic inspections
- » Streamlined inspection scheduling
- » Globally recognized certifications like PrimusGFS and GLOBALG.A.P. to satisfy buyer requirements
- » FSMA alignment and preparation
- » Responsive and friendly staff
- » Widely accepted certifications
- » Food safety certification of non-organic produce

Food Safety Services

CCOF has several certification standards to satisfy buyers.
Talk to your buyers to determine which program you need!

PrimusGFS Standards

- » **Good Agricultural Practices:** For production areas in farms, indoor agricultural, and harvest crews



- » **Good Manufacturing Practices:** For storage and distribution, cooler/cold storage, packing houses and processing facilities

GLOBALG.A.P. Standards

- » **IFA:** Integrated Farm Assurance (great for export) - GFSI Benchmarked
 - **FSMA Addendum** - Producers enrolled in the IFA program can elect to undergo a FSMA Compliance Assessment
- » **HPSS:** Harmonized Produce Safety Standard (helpful for producers new to food safety) - GFSI Benchmarked
- » **PHA:** Produce Handling Assessment (facility audit for packing houses and simple processing) - GFSI Pending
- » Additional verifications required by specific buyers

WHO/WHAT IS GFSI & WHY DOES IT MATTER?

The Global Food Safety Initiative (GFSI) is an international nonprofit umbrella organization that "benchmarks" (deems equivalent) food safety certification schemes. Many buyers and retailers require that suppliers are certified to a GFSI benchmarked scheme. CCOF offers a variety of GFSI benchmarked certification standards to meet the needs of organic operations and their buyers.

Learn more by visiting www.ccof.org/food-safety »



CCOF MATERIALS GUIDE

CCOF makes materials management easy with the Organic System Plan (OSP) Materials List, available in MyCCOF!

Your Materials List

Your OSP Materials List shows materials CCOF has approved for use by your operation and provides an easy way to manage this portion of your OSP. All materials listed below must be approved by CCOF and listed on your OSP Materials List prior to use.

» Growers

All crop input materials, such as fertilizers, compost, manure, soil amendments, inoculants, planting mixes, seed treatments, pesticides, adjuvants, etc.

» Livestock Producers

All livestock health care materials, feed supplements, and pest control materials.

» Handlers and Processors

All nonorganic materials that directly contact organic products, including processing aids, salt, atmospheric gases, packaging aids, sanitizers, and other additives.

How can I obtain my Materials List?

View and print your current Materials List at any time, found in MyCCOF. Plus, we will issue an updated list upon approval of any new material, or when you request it.

How do I modify my Materials List?

Follow the steps below to add a new material. To remove a material, use the "remove" feature in MyCCOF, or let us know what material you would like to remove. We do not recommend removing any material that you might use again in the future.

Is rush review service available for materials?

Yes! Two-day and five-day rush review services are available for an additional fee.

How to Add a Material to Your OSP Materials List

BEFORE YOU BEGIN: Identify the specific material you would like to use. You will need the complete product name, including all identifying information (i.e. 4-2-3, DF, WP, etc.) and the manufacturer's name.

Step 1 - You find it.

Log into MyCCOF and click the Materials Search button, for access to recognized materials lists including OMRI and WSDA. **Does the exact material appear on these lists?**

YES

Follow the site instructions to add a material to your OSP. Materials can also be added by contacting CCOF by email, phone, fax, or mail. Provide the *complete* product name and the manufacturer's name.

NO

Request addition of the material to your Materials List by email, phone, fax, or mail. Provide the *complete* product name, ingredients, and the manufacturer's name.

Step 2 - We review it.

If the material is approved for use by your operation, you will receive an updated Materials List. If the material is not approved, you will receive notification. **Was it approved by CCOF?**

YES

You are now ready to use the material at any time. Follow any applicable restrictions, as noted on your Materials List.

NO

You may not use the material in organic production. If we were unable to complete review of the material, you may obtain the missing information from the manufacturer and submit it for re-review.



REMEMBER: You must obtain approval prior to use for all materials listed above.

Use of a prohibited material can put the certification of your operation, land, and/or products at risk, even if it was used unintentionally.



Organic at the Farmers' Market

FARMERS' MARKET BEST PRACTICES GUIDELINES

The purpose of this guide is to help organic producers and farmers' market managers better understand how the word "organic" may be used at farmers' markets. CCOF has developed these Best Practices to help prevent confusion about the proper way to display organic produce, and to help organic consumers make educated decisions in their purchases at farmers' markets. These guidelines speak specifically to California Farmer's Market practices. Growers outside California should check with their state agriculture department for information on how farmers' markets' are regulated in their state.

Prevent Commingling of Organic and Non-Organic Products

The USDA organic regulations require organic farmers and processors to implement measures to ensure clear tracking of organic and non-organic products, and to protect organic product from contact with prohibited substances.*

Organic and non-organic products must be separated during transport. For example growers may have yellow bins for organic product and white bins for their non-organic product to clearly distinguish and separate products during transport.

Organic and non-organic products must also be physically separated on the table or display area. It is also required to have signage which clearly identifies organic and non-organic products (see 1a and 1b).

Product displays must be arranged so that organic products and non-organic products cannot touch (see 2a and 2b), unless they are separated by packaging. To prevent accidental mixing, organic and non-organic versions of the same product (such as tomatoes) should not be placed side by side.



*USDA National Organic Program Standards SS 205.272

Farmers' Market Best Practices Guidelines

Clear Differentiation of Organic and Non-Organic Products

Many farmers have both organic and non-organic products for sale. Many consumers see the word "organic" in a farm name (such as "ABC Organic Farm") or see an "organic" sign and believe that all of the products being sold at that booth are organic. This is not always true! There must be clear signage stating which products are organic and which are non-organic to prevent unintentional misrepresentation of products sold at the same booth.

If the farm has "organic" in their farm name or has other signage (such as the "CCOF Certified Organic" sign) indicating that the farm is organic, then all non-organic products must be clearly labeled as such.

This labeling could look like:

- » Signs on each product stating whether it is organic or not
- » A single sign stating which products are organic and which are not should be used as illustrated in this photo

It is not acceptable for a farm selling organic and non-organic products to have an "organic" sign or use the word "organic" in their farm name unless they have the type of signage described above.

Appropriate Organic Claims & Organic Certification

"Organic" is a federally regulated term. Only farmers that are certified, or small enough to be exempt, can legally use this term.

The use of language such as "better than organic," "have applied for organic certification," "almost organic," etc. is misleading and may not be used.



Compliant



Misleading

Farmers' Market Best Practices Guidelines

Proof of Organic Certification and Registration*

All operations should post their organic registration and certification in plain view. This is a requirement of farmers' markets that are part of the California Department of Food and Agriculture Certified Farmers' Market producer program.

Signage for Operations Exempt from Certification

Farms may be exempt from organic certification if they sell less than \$5,000 of organic product annually. Such "exempt" farms must still be registered with the California Department of Food and Agriculture as an organic producer, and have that organic registration document available in their market booth. Only those who fall under this exemption category may use the words "organic" without being certified. They must not use the words "certified organic" to refer to their products.

Prohibit the Use of "No spray" or "Pesticide Free" Signs

Signs describing production methods such as "No spray" or "Pesticide Free" can also be misleading to consumers and should not be allowed at farmers' markets.

"No spray" or "Pesticide Free" are not verified claims and do not mean that the crops were grown without poisonous chemicals through methods such as fumigation or application of chemical fertilizers. Only certified organic products are third party verified as being produced without such chemicals. Market managers have the right to prohibit "No spray" or "Pesticide Free" signage if it is stated in their market rules.** If this is not stated in market rules and producers continue to use such language, the state-based standardization programs may take samples for verification.



*Ca Code of Regs Conditions of Direct Marketing 1392.4

**Food and Ag Code 47004 A gives the authority to the Market to have more restrictive rules in the market's rules and regulations.